# ALABAMA MEDICAID AGENCY REQUEST FOR PROPOSALS

RFP Number: 2018-RM-01	RFP Title: Radiology and Cardiology Management Services RFP			
RFP Due Date and Time: August 8, 2018 by 5:00 pm Central Time		Number of Pages: 68		
]	PROCUREMENT 1	INFORMA	ATION	
Project Director: Susan Watkins			Issue Date: July 13, 2018	
E-mail Address: <a href="mailto:rmrfp@medicaid.aa.">rmrfp@medicaid.aa.</a> Website: <a href="http://www.medicaid.alab.">http://www.medicaid.alab.</a>		ssuing Div	ision: Medical Services	
IN	STRUCTIONS TO	CONTRA	CTORS	
Return Proposal to:		Mark Face of Envelope/Package:		
	RF	RFP Number: 2018-RM-01		
Alabama Medicaid Agency Lurleen B. Wallace Building		RFP Due Date: August 8, 2018 by 5:00 pm Central		
501 Dexter Avenue	111	Time		
PO Box 5624 Montgomery, AL 36103-5624		TOTAL 5 Year Firm and Fixed Price from Appendix C:		
(Contractor m	CONTRACTOR II			
Contractor Name/Address:		Authorized and sign in	Contractor Signatory: (Please print name ink)	
Contractor Phone Number:		Contractor	FAX Number:	
Contractor Federal I.D. Number:		Contractor	E-mail Address:	

# Section A. RFP Checklist **Read the** *entire* **document.** Note critical items such as: mandatory requirements; supplies/services required; submittal dates; number of copies required for submittal; licensing requirements; contract requirements (i.e., contract performance security, insurance requirements, performance and/or reporting requirements, etc.). Note the project director's name, address, phone numbers and e-mail address. This is the only person you are allowed to communicate with regarding the RFP and is an excellent source of information for any questions you may have. Take advantage of the "question and answer" period. Submit your questions to the project director by the due date(s) listed in the Schedule of Events and view the answers as posted on the WEB. All addenda issued for an RFP are posted on the State's website and will include all questions asked and answered concerning the RFP. Use the forms provided, i.e., cover page, disclosure statement, etc. Check the State's website for RFP addenda. It is the Contractor's responsibility to check the State's website at www.medicaid.alabama.gov for any addenda issued for this RFP, no further notification will be provided. Contractors must submit a signed cover sheet for each addendum issued along with your RFP response. **Review and read the RFP document again** to make sure that you have addressed all requirements. Your original response and the requested copies must be identical and be complete. The copies are provided to the evaluation committee members and will be used to score your response. **Submit your response on time.** Note all the dates and times listed in the Schedule of Events and within the document, and be sure to submit all required items on time. Late proposal responses are *never* accepted. Prepare to sign and return the Contract, Contract Review Report, Business **Associate Agreement and other documents** to expedite the contract approval process. The selected Contractor's contract will have to be reviewed by the State's Contract Review Committee which has strict deadlines for document submission. Failure to submit the signed contract can delay the project start date but will not affect the deliverable date.

This checklist is provided for assistance only and should not be submitted with Contractor's

Response.

Page 2

### Section B. Schedule of Events

The following RFP Schedule of Events represents Medicaid's best estimate of the schedule that shall be followed. Except for the deadlines associated with the Contractor question and answer periods and the proposal due date, the other dates provided in the schedule are estimates and will be impacted by the number of proposals received. Medicaid reserves the right, at its sole discretion, to adjust this schedule as it deems necessary. Notification of any adjustment to the Schedule of Events shall be posted on the RFP website at <a href="https://www.medicaid.alabama.gov">www.medicaid.alabama.gov</a>.

EVENT	DATE
RFP Issued	07/13/2018
Questions Due by 5 pm CT	07/20/2018
Final Posting of Questions and Answers	07/30/2018
Proposals Due by 5 pm CT	08/08/2018
Evaluation Period	08/09/2018 - 08/21/2018
Contract Award Notification	09/04/2018
**Contract Review Committee	10/04/2018
Official Contract Award/Begin Work	11/01/2018**

<sup>\* \*</sup>By State law, this contract must be reviewed by the Legislative Contract Review Oversight Committee. The Committee meets monthly and can, at its discretion, hold a contract for up to forty-five (45) days. The "Contractor Begins Work" date above may be impacted by the timing of the contract submission to the Committee for review and/or by action of the Committee itself.

### **Table of Contents**

Section A	A. RFP Checklist	_ 2
Section I	B. Schedule of Events	_ 3
I.	Introduction	_ 8
A. B	ackground	
II.	Scope of Work	_ 8
II.1 Scope	e of Work Overview	_ 9
1.1 RADI	OLOGY AND CARDIOLOGY SERVICE UTILIZATION AND MEMBER INFORMATION $\underline{\ }$	_ 9
1.2 PERF	ORM QUALITY ASSURANCE MONITORING	_ 9
1.3 REPO	RTING	_ 9
1.4 WEB	INTERFACE	11
		11
1.6 MAN	AGEMENT CRITERIA AND PROTOCOL	11
1.7 PROG	GRAM RECOMMENDATIONS	12
1.8 PRIO	R AUTHORIZATION STANDARDS	12
1.9 PROV	/IDER INCENTIVE PROGRAM	12
1.10 INQ	UIRIES AND COMPLAINTS	13
1.11 INFO	DRMAL REVIEW AND FAIR HEARING	13
1.12 MO	NITORING, PERFORMANCE STANDARDS AND CORRECTIVE ACTION PLANS	14
1.13 OPE	RATIONAL REQUIREMENTS	14
1.14 KEY	PERSONNEL	16
1.15 ORG	GANIZATIONAL PLAN	18
1.16 WO	RK PLAN AND IMPLEMENTATION SCHEDULE	18
A.	Utilization Review	19
В.	Objectives	19
C.	PA Review Requirements	19
D.	Cost Effectiveness	19
III.	Pricing	22
IV.	General Medicaid Information	23
V.	General	24
VI.	Corporate Background and References	24
VII.	Submission Requirements	25

Α.	Authority	25
В.	Single Point of Contact	25
C.	RFP Documentation	26
D.	Questions Regarding the RFP	26
E.	Acceptance of Standard Terms and Conditions	26
F.	Adherence to Specifications and Requirements	26
G.	Order of Precedence	26
H.	Contractor's Signature	26
I.	Offer in Effect for 90 Days	27
J.	State Not Responsible for Preparation Costs	27
K.	State's Rights Reserved	27
L.	Price	27
<b>M.</b>	Submission of Proposals	28
N.	Copies Required	28
О.	Late Proposals	28
P.	Proposal Format	28
Q.	Proposal Withdrawal	29
R.	Proposal Amendment	29
S.	Proposal Errors	29
T.	Proposal Clarifications	29
U.	Disclosure of Proposal Contents	29
VIII.	Evaluation and Selection Process	30
A.	Initial Classification of Proposals as Responsive or Non-responsive	30
В.	Determination of Responsibility	30
C.	Opportunity for Additional Information	30
D.	Evaluation Committee	30
E.	Scoring	31
F.	Determination of Successful Proposal	31
IX.	General Terms and Conditions	31
A.	General	31
В.	Compliance with State and Federal Regulations	32
C.	Term of Contract	32
D.	Contract Amendments	32
E.	Confidentiality	32

F. Security and Release of Information	33
G. Federal Nondisclosure Requirements	
H. Contract a Public Record	34
I. Termination for Bankruptcy	34
J. Termination for Default	34
K. Termination for Unavailability of Funds	34
L. Proration of Funds	34
M. Termination for Convenience	35
N. Force Majeure	35
O. Nondiscriminatory Compliance	35
P. Conflict of Interest	35
Q. Open Trade	35
R. Small and Minority Business Enterprise Utilization	36
S. Worker's Compensation	36
T. Employment of State Staff	36
U. Immigration Compliance	36
V. Share of Contract	37
W. Waivers	37
X. Warranties Against Broker's Fees	37
Y. Novation	37
Z. Employment Basis	37
AA. Disputes and Litigation	37
BB. Records Retention and Storage	38
CC. Inspection of Records	38
DD. Use of Federal Cost Principles	38
EE. Payment	39
FF. Notice to Parties	
GG. Disclosure Statement	39
HH. Debarment	39
II. Not to Constitute a Debt of the State	39
JJ. Qualification to do Business in Alabama	39
KK. Choice of Law	40
LL. Alabama interChange Interface Standards	40
Appendix A: Proposal Compliance Checklist	41

Appendix B:	Contract and Attachments	42
Appendix C:	Pricing Form	60
Appendix D:	Utilization Statistics	61
Appendix E:	CPT Codes	62

# I. Introduction

#### A. Background

#### AGENCY OVERVIEW

The Alabama Medicaid Agency is responsible for administration of the Alabama Medicaid Program under a federally approved State Plan for Medical Assistance. The mission of Medicaid is to empower recipients to make educated and informed decisions regarding their health and the health of their families. This goal is accomplished by providing a system, which facilitates access to necessary and high quality preventive care, acute medical services, long term care, health education, and related social services. Through teamwork, Medicaid strives to operate and enhance a cost efficient system by building an equitable partnership with health care providers, both public and private.

Medicaid's central office is located at 501 Dexter Avenue, Montgomery, Alabama 36104 (mailing address is P.O. Box 5624, Montgomery, Al 36103-5624). The majority of Medicaid's budgeted administrative positions are located at this site. The central office personnel are responsible for data processing, program management, financial management, program integrity, general support services, professional services, and recipient eligibility services. For certain recipient categories, eligibility determination is made by Medicaid personnel located throughout the State. For additional program information please refer to Annual Report at

http://www.medicaid.alabama.gov/content/2.0\_Newsroom/2.3\_Publications/2.3.2\_Report\_Ar chive.aspx

The Alabama Medicaid Agency, hereinafter called Medicaid, an Agency of the State of Alabama, is soliciting proposals for Radiology and Cardiology Management Services.

# II. Scope of Work

As part of the proposal, contractors must provide a blanket acknowledge and comply statement for all requirements and detailed descriptions of all requirements listed in the RFP where appropriate.

#### II.1 Scope of Work Overview

Contractor shall be responsible for the development and implementation of a Radiology Management program for advanced imaging defined as Magnetic Resonance Imaging (MRI), Magnetic Resonance Angiography (MRA), Positron Emission Tomography (PET), Computerized Tomographic Angiography (CTA) and Computerized Tomography (CT) provided through freestanding diagnostic facilities, hospital outpatient facilities, and physician offices, excluding hospital inpatient and emergency services.

Contractor shall also be responsible for the development and implementation of a Cardiology Services Management program for cardiology defined as Nuclear Cardiology, Diagnostic Heart Catheterization, Stress Test (ECHO), Transesophageal Echo, and Transthoracic Echo provided through freestanding diagnostic facilities, hospital outpatient facilities, and physician offices, excluding hospital inpatient and emergency services.

# 1.1 RADIOLOGY AND CARDIOLOGY SERVICE UTILIZATION AND MEMBER INFORMATION

Contractor will be responsible for managing the specific radiology and cardiology services for the following Medicaid recipients:

- Those certified as children through the SOBRA (Sixth Omnibus Budget Reconciliation Act) Program
- Those certified through the Parents and Other Caretakers
- Refugees
- Those certified for Supplemental Security Income (SSI)

Services provided to eligibles in the following do not require prior authorization:

- Hospital Inpatient and Emergency Services
- Dual Eligibles (Medicare/Medicaid)
- Plan First Eligibles
- SOBRA Adults (Medicare/Medicaid)
- Emergency Medicaid granted to illegal aliens

Utilization statistics are included as Appendix D. The CPT codes included in these statistics are located in Appendix E.

#### 1.2 PERFORM QUALITY ASSURANCE MONITORING

Contractor must monitor the quality of its radiology and cardiology management operations, including performing reliability testing of review decisions by physician reviewers and call center staff.

#### 1.3 REPORTING

During the implementation phase of the contract, the selected Contractor must submit weekly status reports covering activities, problems and recommendations. During the first three

months of operation the selected Contractor must also include the information outlined below. After the first three months of operation, the selected Contractor must submit the same status reports on a monthly basis.

The status report must summarize all information for the reporting period and the year-to-date and provide analysis and commentary on the numerical figures presented in the reports. All reports must be provided electronically, unless otherwise specified, in Microsoft Word or Excel.

These status reports must include:

#### a. WEB Statistics

- b. Call center performance statistics:
  - Call abandonment rate.
  - Call waiting time.
  - Average speed for answering calls.
  - Total Number of Calls received.
  - Percentage of calls answered in 60 seconds or less.

#### c. Prior authorization statistics:

- Number of prior authorization requests not processed within the specified timeframes.
- Number of prior authorization requests by day, week and in total.
- Number of prior authorization requests by procedure code.
- Prior authorization review statistics by procedure code and in total.
- Number of requests requiring a physician review.
- Number of approvals.
- Number of approvals for advanced imaging studies other than as requested.
- Number of denials categorized by reason for denial.
- Number of appeals and appeal outcomes.

#### d. Inquiry and complaint statistics:

- Number and type of inquiries and complaints from recipients.
- Number and type of inquiries and complaints from providers.
- How complaints were addressed.
- The number of inquiries and complaints not responded to within the timeframe specified in the performance standards for responding to inquiries and complaints.
- e. Contractor must develop and submit to Medicaid ad hoc reports, as requested:
  - Medicaid will provide reasonable notice to the selected Contractor.
  - The selected Contractor must revise these reports, as requested by Medicaid.

#### f. Problem Identification Report:

- The selected Contractor must provide an "as required" report, identifying problem areas.
- The report should describe the problem and its impact on the overall project and

- on each affected task.
- The report should list possible courses of action with advantages and disadvantages of each, and include the Contractor's recommendations with supporting rationale.
- g. Monthly Cost Savings:
  - Provide a summary of cost savings for Prior Authorizations programs.

#### 1.4 WEB INTERFACE

Contractor must operate a web interface to receive prior authorization requests, handle provider inquiries, publish the coverage criteria and provide education material to providers. The interface must be available a minimum of 22 hours a day, and specifically between the hours of 6:00 AM to 10:00 PM CT.

#### 1.5 CALL CENTER

Contractor must maintain a centralized toll-free telephone number for prior authorization requests and prior authorization follow-up services. The call center tasks include, but not limited to:

- a. Receiving prior authorization requests by telephone, using a call center questionnaire protocol that is consistent with Medicaid-approved guidelines for prior authorization of radiology and cardiology. At a minimum, the selected Contractor's call center must be operational and open for business between 7:00 AM and 6:00 PM, Monday through Friday, except on nationally recognized holidays.
- b. Receiving prior authorization requests in paper format, including requests submitted by fax.
- c. Tracking call abandonment rates, average call wait times and average speed of answer.

#### 1.6 MANAGEMENT CRITERIA AND PROTOCOL

Contractor must review requests for prior authorization for all radiology and cardiology procedure codes listed in Appendix E. This includes:

- Developing radiology and cardiology management criteria and protocol for use in the approval process. The criteria must be submitted to Medicaid for approval no later than November 1, 2018.
- Reviewing prior authorization requests using Medicaid-approved guidelines to determine medical necessity.
- Ensuring that board-certified, Alabama licensed radiologists make all decisions to deny or approve radiology services other than as requested on the basis that services are not medically necessary.
- Ensuring that board-certified, Alabama licensed cardiologist make all decisions to deny or approve cardiology services other than as requested on the

- basis that services are not medically necessary.
- Educating providers about denials for prior authorization by explaining why the requested advanced imaging and/or cardiology study is not covered and, if applicable, which study is more appropriate one.
- Maintaining a system that captures prior authorization information to include narrative descriptions for the decisions. This system must have the capability of being updated using a data file of actively enrolled providers and recipients provided by Medicaid. This data file will be sent on a weekly basis and the Contractor is required to update their system using the data file within one business day of receipt. If necessary, Medicaid will give the selected contractor limited access to Medicaid's Medicaid Management Information System (MMIS).
- Providing a data file of approved prior authorizations to Medicaid on a daily basis. Contractor will be responsible for generating and sending required prior authorization notices to providers and recipients.

#### 1.7 PROGRAM RECOMMENDATIONS

Contractor will be responsible for reviewing utilization data and monitoring trends in the radiology and cardiology industry, including changes in nationally accepted clinical guidelines, to make recommendations in the following areas:

- a. Utilization controls on routinely used radiology and/or cardiology services.
- b. New and existing claims edits.
- c. New technology and revised uses for existing technology.

#### 1.8 PRIOR AUTHORIZATION STANDARDS

Contractor must comply with the following prior authorization process timeframes:

- a. Requests for prior authorization made between the hours of 7:00 a.m. 6:00 p.m. Central Time must be entered into Contractor's system, reviewed, and a decision made, or additional information requested within one hour for expedited requests and within one business day for routine requests.
- b. If the prescriber does not submit additional information within fifteen (15) calendar days of the receipt of the original request for prior authorization, the request must be denied.
- c. Contractor must track the receipt, status and final determination of each prior authorization request.
- d. Contractor must not change guidelines for the prior authorization of a procedure code without Medicaid's prior approval.

#### 1.9 PROVIDER INCENTIVE PROGRAM

Contractor must implement a process to provide expedited approval for those

providers who have a history of program compliance. The Agency will identify those providers who qualify initially based on experience with private insurers in Alabama. Contractor will recommend an algorithm for identification of providers to qualify for this status. Contractor must continue to monitor the performance of those under an expedited review process to ensure that program standards are being met.

#### 1.10 INQUIRIES AND COMPLAINTS

Contractor must have the ability to:

- a. Receive recipient, prescriber and provider inquiries and complaints about the radiology or cardiology prior authorization program telephonically.
- b. Respond to inquiries and address complaints about requests for service, as soon as possible, but within at least two business days.
- c. Accommodate inquiries and complaints from recipients who have Limited English Proficiency or who are hearing impaired.
- d. Track recipient, prescriber and provider inquiries and complaints about the radiology or cardiology prior authorization program.

#### 1.11 INFORMAL REVIEW AND FAIR HEARING

All adverse review decisions made by the selected Contractor may be subject to an appeal by the requesting provider or recipient (Aggrieved Party). An Aggrieved Party may request an informal review and a fair hearing for denied Medicaid benefits. However, an informal review must be requested and adjudicated before advancing to a fair hearing. The Contractor must make appropriate personnel available for an informal review and/or fair hearing process in the event such need should arise.

#### a. Informal Review

An Aggrieved Party may request reconsideration of an adverse decision through the informal review process by filing a written request with the selected Contractor within 15 business days of the date of the denial letter. Upon receipt of a reconsideration request, the selected Contractor's consulting Physician Advisor must review the documentation and render a decision based on Medicaid-approved criteria within 10 business days of receipt of a complete reconsideration request. The selected Contractor must mail notice of the reconsideration decision to the Aggrieved Party, or enter the decision into system for PAs.

#### b. Fair Hearing

An Aggrieved Party may request a Fair Hearing by filing a written request with the Medicaid Administrative Hearings Office within 60 days from the date of the reconsideration notice of action by the selected Contractor. The selected Contractor's consulting Physician Advisor and other appropriate personnel who were involved in the denial must be available at Medicaid's request Monday through Friday, from 8:00 am to 5:00 pm, to provide justification for the denial and participate in any Fair Hearings as scheduled by Medicaid.

# 1.12 MONITORING, PERFORMANCE STANDARDS AND CORRECTIVE ACTION PLANS

Medicaid will monitor the Contractor's performance according to the performance standards specified below.

- a. Compliance with the prior authorization timeframes.
- b. Meeting call center performance thresholds, including:
  - (1) Call abandonment rate no greater than five percent.
  - (2) Call waiting time no greater than 60 seconds.
  - (3) Average speed of answer no greater than 30 seconds.
  - (4) Answering 75% of all calls in 60 seconds or less.
  - (5) Answering 95% of all calls in 3 minutes or less.
  - (6) Answering 100% of calls in 5 minutes or less.
- c. Compliance with the timeframes for responding to inquiries and addressing complaints.
- d. Providing a monthly status report 15 days after the end of each month.

Medicaid will inform Contractor when performance does not comply with the contract requirements. Contractor must prepare and submit for approval a corrective action plan for each identified problem within the timeframe determined by Medicaid. The corrective action plan must include, but is not limited to:

- a. Brief description of the findings.
- b. Specific steps the selected Contractor will take to correct the situation or reasons why the selected Contractor believes corrective action is not necessary.
- c. Name(s) and title(s) of responsible staff person(s).
- d. Timetable for performance of each corrective action step.
- e. Signature of a senior executive.

Contractor must implement the corrective action plan within the timeframe specified by Medicaid. Failure by the selected Contractor to implement corrective action plans, as required by Medicaid, may result in further action by Medicaid.

#### 1.13 OPERATIONAL REQUIREMENTS

Contractor shall have hours of operation of Monday-Friday, between 8:00 a.m. through 5:00 p.m., Central Standard Time, excluding holidays as listed below:

- Thanksgiving Day
- Christmas Day
- New Year's Day
- Fourth of July

- Labor Day
- Memorial Day

Contractor shall be responsible for maintaining a minimum of two call center lines for direct access by callers for telephone inquiry and a minimum of two dedicated FAX lines for written inquiries and forms. A telephone message shall be provided informing callers to leave messages. It shall also notify callers during off-hours of the established business hours.

The Contractor agrees to enter into a contract with Medicaid's Fiscal Agent, DXC, to ensure a secure virtual private network (VPN) connection (See Appendix B Attachment H). The Contractor will be responsible for entering and/or interfacing with Medicaid's Decision Support System (DSS) for claims data.

Contractor shall install and maintain the necessary hardware, software, and secure, encrypted data connections necessary to access the Medicaid system. A high-speed VPN connection to the Medicaid Agency Fiscal Agent's Data Center (DC) is recommended. Current charges for site to site VPN to the DC include a setup fee of \$1,600 and quarterly maintenance of \$1,350. DXC will bill subscriber to maintain the site to site VPN connection. Subscriber agrees to pay within 30 days of the date of the invoice. Any prorated amounts will be determined by mutual agreement. DXC shall re-evaluate charges every twelve months. The minimum requirements for configuration of a desktop to be used to access the Medicaid system are as follows:

CPU- 3.0GHz, P4, 800FSB
Cache- IMB 1.2 Cache
Connectivity- 10/100/1000 NIC
Microsoft Windows XP
Microsoft Internet Explorer for access to InterChange MMIS

The Contractor system responsibilities include:

- 1. Submission of requests for employee passwords for the Medicaid system.
- 2. Notifying Medicaid when an issued password is no longer needed due to termination of employment or change in duties within five days.
- 3. Ensuring that its employees are informed of importance of system security and confidentiality.
- 4. Documenting and notifying Medicaid of system problems to include type of problem, action(s) taken by Contractor to resolve problem and length of system down-time within eight hours of problem identification. Contractor shall ensure that problem is resolved within 24 hours of system down time.

Medicaid system responsibilities include:

- 1. Obtain security passwords from the Fiscal Agent upon Contractor request.
- 2. Serve as liaison between Contractor and Fiscal Agent.

Contractor must have a HIPAA-compliant system with effective security measures to prevent the unauthorized use of, or access to, data. The selected Contractor must maintain confidentiality and only use information from Medicaid to fulfill its contractual obligations.

#### 1.14 KEY PERSONNEL

Contractor must maintain sufficient staffing levels to meet program requirements. At a minimum, Contractor's key personnel must include the following positions:

a. **Project Manager (PM)**. Contractor shall propose a PM with a minimum of an undergraduate degree and minimum of five years of experience in project management, who shall have day-to-day responsibility for supervising the performance and obligations under this Contract, as well as receive policy direction from the Medicaid Contract Administrator. The PM shall have previous experience in a variety of peer review and utilization review activities and PA review process, preferably for a Medicaid program. In addition, the PM shall demonstrate overall understanding of the technical requirements, professional clinical determinations, customer service and quality improvement requirements requested in order to successfully fulfill the obligations of this Contract. In the event the PM does not meet the requirements of Medicaid before or after implementation, Contractor shall recommend a candidate to Medicaid who is capable of performing contract obligations. Contractor shall not change its PM without prior written approval from Medicaid, and such approval shall not be unreasonably delayed or withheld. Contractor shall make a good faith effort to use the PM for not less than 12 months to ensure successful contract performance. Contractor shall furnish with its response to the RFP a resume for the proposed PM which shall include the individual's name. current address, current title and position, experience with Contractor, experience in implementation or performing PA functions, experience with provider relations, experience with medical and quality review, relevant education and training and management experience. Contractor shall provide a minimum of two work references for the PM.

Contractor's PM shall serve as liaison between Medicaid and Contractor and shall be available and responsible for consultation and assistance with issues arising out of the scope of the Contract. PM shall attend, upon request, Medicaid meetings, fair hearings, meetings and hearings of Legislative Committees and interested governmental bodies, agencies, and officers. PM shall provide timely and informed responses when operational and administrative issues arise in relations to obligations under this contract. Whenever the PM is not available, Contractor shall provide a designated alternate fully capable of meeting the requirements of this RFP.

Additional responsibilities of the PM include but are not limited to:

- Assure timely compliance with all contract responsibilities and deliverables
- Attend monthly contract status meetings and other meetings upon Medicaid request

- Notify Medicaid's Contract Administrator of any proposed changes in personnel; organizational changes; any system problems; within time period specified within this RFP.
- b. Call Center Manager. The Call Center Manager must have at least one year of experience with prior authorization of services. The Call Center Manager will manage day-to-day radiology and cardiology prior authorization call center operations. Call Center Manager responsibilities must include:
  - (1) Overseeing call center staff training.
  - (2) Analyzing call center reports to identify areas for improvement and implement improvement processes.
  - (3) Overseeing the auditing and assurance of call center staff's compliance with Agency policies and clinical guidelines.
  - (4) Overseeing the development of monthly quality control reports and ad hoc reports to Medicaid.
  - (5) Managing the efficient use of call center staff resources.
- c. **Physician Reviewers**. One reviewer must be board certified and licensed in Alabama as a radiologist, and one reviewer must be board certified and licensed in Alabama as a cardiologist. Physician Reviewer Radiologist must only review advanced imaging studies. Physician Reviewer Cardiologist must only review cardiology studies. Physician Reviewer responsibilities must include:
  - (1) For Physician Reviewer Radiologist reviewing and deciding prior authorization requests for advanced imaging studies that do not meet the clinical guidelines.
  - (2) For Physician Reviewer Cardiologist reviewing and deciding prior authorization requests for cardiology studies that do not meet the clinical guidelines.
  - (3) Educating prescribers whose requests for advanced imaging studies and cardiology studies are denied, why the requested study does not meet guidelines and, if applicable, which imaging study is the appropriate one.
  - (4) Serving as resources for clinical issues for call center staff.
  - (5) Participating in denial of service appeals by attending appeal hearings and defending denial decisions on behalf of Medicaid.
- d. Call Center Staff. Call center staff must have prior experience with advanced imaging studies and cardiology studies or be knowledgeable about radiology and cardiology. Call center staff responsibilities must include:
  - (1) Answering incoming calls for requests for prior authorization of services and

- verifying that the recipient is eligible and is required to have prior authorization for advance imaging and cardiology.
- (2) Adhering to Agency-approved policies and procedures when answering incoming calls for inquiries and complaints and referring them to physician reviewers, as needed.
- (3) Adhering to Medicaid-approved policies, procedures and clinical guidelines in approving requests for prior authorization or referring prescribers or requestor to physician reviewers, as appropriate.

#### e. General

- (1) The selected Contractor's Project Manager must be employed by the selected Contractor when the proposal is submitted. Other key personnel must be committed to join the selected Contractor's organization and be trained at a minimum seven business days prior to the beginning of the Contract.
- (2) The services of the Project Manager and Call Center Manager named in the selected Contractor's proposal shall be required for the duration of the contract unless these individuals become unavailable to the selected Contractor because of death, disability or termination of the underlying employment relationship.
- (3) If the Project Manager or Call Center Manager becomes unavailable for the reasons stated above the selected Contractor shall provide Medicaid's Project Manager with the resume of a proposed replacement within ten business days of said individual's notice, and offer Medicaid an opportunity to interview that person.

Before Medicaid will permit the selected Contractor to access Medicaid's Medicaid Management Information System, Contractor must provide written confirmation that all key personnel meet Agency requirements.

#### 1.15 ORGANIZATIONAL PLAN

Contractor shall submit an organizational chart to Medicaid for approval prior to contract implementation. This plan shall include a breakdown of job duties and responsibilities of management staff. Any subsequent changes to the organizational plan shall be approved by Medicaid.

#### 1.16 WORK PLAN AND IMPLEMENTATION SCHEDULE

Contractor must provide a proposed work plan and implementation schedule as a part of this RFP response submission. A revised work plan and implementation schedule must be provided to Medicaid in electronic format within 30 business days of contract award.

The work plan must identify major tasks, the work elements of each task, the resources assigned to the task, the time allotted to each element and the deliverable items the selected

contractor will produce.

#### A. Utilization Review

Contractor will also be required to perform utilization studies to make recommendations to ensure appropriate utilization of radiology and cardiology services other than those listed herein. This includes regularly performed tests in addition to new technology.

#### **B.** Objectives

- B.1 To maintain access to quality services by ensuring that recipients receive the most clinically appropriate advanced imaging study and cardiology studies.
- B.2 To apply Agency approved guidelines, which are based on nationally accepted, evidence-based clinical guidelines, to make coverage decisions regarding advanced imaging and cardiology services.
- B.3 To operate a call center to respond to prescriber's request for prior authorization of advanced imaging studies and cardiology studies.
- B.4 To educate prescribers whose requests for advanced imaging studies and cardiology studies are denied or approved other than as requested about why the study was not covered and, if applicable, which study is indicated by guidelines.
- B.5 To realize cost savings through the appropriate utilization of advanced imaging and cardiology.

#### C. PA Review Requirements

- C.1 Contractor shall review and process prior authorization requests from physicians and other appropriate Medicaid providers for payment of MRI's, MRA's, PET's, CTA's, and CT scans.
- C.2 Contractor shall review and process prior authorization requests from physicians and other appropriate Medicaid providers for payment of Nuclear Cardiology, Diagnostic Heart Catheterization, Stress Test (ECHO), Transesophageal Echo, and Transthoracic ECHO.

#### D. Cost Effectiveness

D.1 The Contractor shall review approved/denied applications for prior authorizations on a monthly basis and submit cost savings information to the Alabama Medicaid Agency.

#### 1.17 Breach of Contract

The Contractor's proposal must acknowledge and comply with the following requirements:

In the event that Contractor fails to meet the requirements of this RFP and contract requirements, Medicaid will recover damages for cost associated with breach of contract. Contractor agrees to pay Medicaid the sums set forth below unless waived by Medicaid.

Medicaid may impose breach of contract for the following:

- Failure to deliver requisite reports/services/deliverables as defined by the RFP by the date specified by Medicaid. \$100 per day per report or review.
- Failure to provide documentation as required by the RFP \$1000 per instance.
- Failure to comply with any other requirement of the RFP \$1000 per instance.
- Failure to submit an acceptable required corrective action plan \$1000 per instance.
- Failure to follow Medicaid criteria and/or directives in approval/denial of institutional reviews; inpatient record reviews submission of corrective action plan for first instance, then \$1000 for the next instance. Each subsequent instance shall be increased by \$1000, not to exceed \$5000 per instance.
- Failure to maintain adequate staffing levels necessary to perform the requirements of the RFP \$1000 per instance.
- Misrepresentation of falsification of information furnished to CMS, to the State, to an enrollee, potential enrollee or health care provider \$5000 per instance.
- Unauthorized use of information shall be associated with breach of contract in the amount of \$10,000 per instance.
- Failure to safeguard confidential information of providers, recipients or the Medicaid program shall be subject to the imposition of \$10,000 per instance associated with breach of contract and any penalties incurred by Medicaid for said infractions.

#### In addition,

- The selected Contractor shall be liable for any disallowance of Federal Financial Participation incurred by Medicaid due to the Contractor's failure to comply with the terms of the contract. Total dollars may include state funds as well as federal funds.
- Imposition of damages for cost associated with breach of contract may be in addition to other contract remedies and does not waive Medicaid's right to terminate the contract.
- Contractor shall receive written notice from Medicaid upon a finding of failure to comply with contract requirements, which contains a description of the events that resulted in such a finding.

- Contractor shall be allowed to submit rebuttal information or testimony in opposition to such findings.
- Medicaid shall make a final decision associated with breach of contract.

#### 1.18 Scored Items

The Contractor shall provide detailed descriptions of the following sections using the questions provided below.

#### Questions

- *How will the task be performed?*
- What problems need to be overcome?
- What functions will be performed by Contractor's staff?
- What assistance will be needed from Medicaid staff, if any?
- How will the staffing proposed be adequate to fully perform each task?

#### Sections

- 1. Radiology and Cardiology Service Utilization and Member Information
- 2. Perform Quality Assurance Monitoring
- 3. Reporting
- 4. Web Interface
- 5. Call Center
- 6. Management Criteria and Protocol
- 7. Inquiries and Complaints
- 8. Operational Requirements
- 9. Key Personnel
- 10. Organizational Plan
- 11. Work Plan and Implementation Schedule

# III. Pricing

Contractor's response must specify a firm and fixed fee for the services sought under this RFP. The Firm and Fixed Price for each year of the proposed contract and optional extensions must be separately stated in the Pricing Template in Appendix C and the TOTAL 5 Year Firm and Fixed Price RFP stated on the Cover Sheet on the first page of this document.

#### IV. General Medicaid Information

The Alabama Medicaid Agency is responsible for the administration of the Alabama Medicaid Program under a federally approved State Plan for Medical Assistance. Through teamwork, Medicaid strives to enhance and operate a cost efficient system of payment for health care services rendered to low income individuals through a partnership with health care providers and other health care insurers both public and private.

Medicaid's central office is located at 501 Dexter Avenue in Montgomery, Alabama. Central office personnel are responsible for data processing, program management, financial management, program integrity, general support services, professional services, and recipient eligibility services. For certain recipient categories, eligibility determination is made by Agency personnel located in eleven (11) district offices throughout the state and by one hundred forty (140) out-stationed workers in designated hospitals, health departments and clinics. Medicaid eligibility is also determined through established policies by the Alabama Department of Human Resources and the Social Security Administration. In 2016, an average of 1,049,787 Alabama citizens were eligible for Medicaid benefits through a variety of programs.

Services covered by Medicaid include, but are not limited to, the following:

- Physician Services
- Inpatient and Outpatient Hospital Services
- Rural Health Clinic Services
- Laboratory and X-ray Services
- Nursing Home Services
- Early and Periodic Screening, Diagnosis and Treatment
- Dental for children ages zero (0) to twenty (20)
- Home Health Care Services and Durable Medical Equipment
- Family Planning Services
- Nurse-Midwife Services
- Federally Qualified Health Center Services
- Hospice Services
- Prescription Drugs
- Optometric Services
- Transportation Services
- Hearing Aids
- Intermediate Care Facilities for Individuals with Intellectual Disabilities
- Prosthetic Devices
- Outpatient Surgical Services
- Renal Dialysis Services
- Home and Community Based Waiver Services
- Prenatal Clinic Services
- Mental Health Services

Additional program information can be found at <a href="www.medicaid.alabama.gov">www.medicaid.alabama.gov</a>.

#### V. General

This document outlines the qualifications which must be met in order for an entity to serve as Contractor. It is imperative that potential Contractors describe, **in detail**, how they intend to approach the Scope of Work specified in Section II of the RFP. The ability to perform these services must be carefully documented, even if the Contractor has been or is currently participating in a Medicaid Program. Proposals will be evaluated based on the written information that is presented in the response. This requirement underscores the importance and the necessity of providing in-depth information in the proposal with all supporting documentation necessary.

The Contractor must demonstrate in the proposal a thorough working knowledge of program policy requirements as described, herein, including but not limited to the applicable Operational Manuals, State Plan for Medical Assistance, Administrative Code and Code of Federal Regulations (CFR) requirements.

Entities that are currently excluded under federal and/or state laws from participation in Medicare/Medicaid or any State's health care programs are prohibited from submitting bids.

# VI. Corporate Background and References

#### **Entities submitting proposals and all subcontractors must:**

- a. Provide evidence that the Contractor possesses the qualifications required in this RFP.
- b. Provide a description of the Contractor's organization, including:
  - 1. Date established.
  - 2. Include an organizational chart depicting the Contractor's organization in relation to any parent, subsidiary or related organization.
  - 3. Number of employees and resources.
  - 4. A list of all similar projects the Contractor has completed within the last 5 years.
  - 5. A detailed breakdown of proposed staffing for this project, including names and education background of all employees that will be assigned to this project.
  - 6. A list of all Medicaid agencies or other entities for which the Contractor currently performs similar work.
  - 7. Contractor's acknowledgment that the State will not reimburse the Contractor until: (a) the Project Director has approved the invoice; and (b) Medicaid has received and approved all deliverables covered by the invoice.
  - 8. Details of any pertinent judgment, criminal conviction, investigation or litigation pending against the Contractor or any of its officers, directors, employees, agents or subcontractors of which the Contractor has knowledge,

or a statement that there are none. Medicaid reserves the right to reject a proposal solely on the basis of this information.

- c. Have all necessary business licenses, registrations and professional certifications at the time of the contracting to be able to do business in Alabama. Alabama law provides that a foreign corporation (a business corporation incorporated under a law other than the law of this state) may not transact business in the state of Alabama until it obtains a Certificate of Authority from the Secretary of State. To obtain forms for a Certificate of Authority, contact the Secretary of State, (334) 242-5324, <a href="www.sos.alabama.gov">www.sos.alabama.gov</a>. The Certificate of Authority or a letter/form showing application has been made for a Certificate of Authority must be submitted with the bid.
- d. Have proven experience providing Radiology and Cardiology Management Services work for Medicaid programs and have been in business a minimum of 3 years.
- e. Furnish three (3) references for projects of similar size and scope, including contact name, title, telephone number, and address. Performance references should also include contract type, size, and duration of services rendered. **The Contractor must not use any Alabama Medicaid Agency personnel as a reference.**
- f. Document the resources and capability for completing the work necessary to implement the Radiology and Cardiology Management Services. The Contractor proposal must include a chart outlining the proposed tasks needed to complete the implementation by the November 1, 2018 deadline, as well as outline follow-up and routine reporting deliverables and staff needed to complete the proposed tasks.

The State reserves the right to use any information or additional references deemed necessary to establish the ability of the Contractor to perform the conditions of the contract.

## VII. Submission Requirements

#### A. Authority

This RFP is issued under the authority of Section 41-16-72 of the Alabama Code and 45 CFR 74.40 through 74.48. The RFP process is a procurement option allowing the award to be based on stated evaluation criteria. The RFP states the relative importance of all evaluation criteria. No other evaluation criteria, other than as outlined in the RFP, will be used.

In accordance with 45 CFR 74.43, the State encourages free and open competition among Contractors. Whenever possible, the State will design specifications, proposal requests, and conditions to accomplish this objective, consistent with the necessity to satisfy the State's need to procure technically sound, cost-effective services and supplies.

#### **B.** Single Point of Contact

From the date this RFP is issued until a Contractor is selected and the selection is announced by the Project Director, all communication must be directed to the Project Director in charge of this solicitation. **Contractors or their representatives must not communicate with any** 

#### State staff or officials regarding this procurement with the exception of the Project

**Director.** Any unauthorized contact may disqualify the Contractor from further consideration. Contact information for the single point of contact is as follows:

**Project Director:** Susan Watkins

Address: Alabama Medicaid Agency

Lurleen B. Wallace Bldg. 501 Dexter Avenue

PO Box 5624

Montgomery, Alabama 36103-5624

E-Mail Address: rmrfp@medicaid.alabama.gov

#### C. RFP Documentation

All documents and updates to the RFP including, but not limited to, the actual RFP, questions and answers, addenda, etc., will be posted to Medicaid's website at www.medicaid.alabama.gov.

#### D. Questions Regarding the RFP

Contractors with questions requiring clarification or interpretation of any section within this RFP must submit questions and receive formal, written replies from the State. Each question must be submitted to the Project Director via email. Questions and answers will be posted on the Medicaid website as described in the Schedule of Events.

#### E. Acceptance of Standard Terms and Conditions

Contractor must submit a statement stating that the Contractor has an understanding of and will comply with the terms and conditions as set out in this RFP. Additions or exceptions to the standard terms and conditions are not allowed. Any addition or exception to the terms and conditions are considered severed, null and void, and may result in the Contractor's proposal being deemed non-responsive.

#### F. Adherence to Specifications and Requirements

Contractor must submit a statement stating that the Contractor has an understanding of and will comply with the specifications and requirements described in this RFP.

#### G. Order of Precedence

In the event of inconsistencies or contradictions between language contained in the RFP and a Contractor's response, the language contained in the RFP will prevail. Should the State issue addenda to the original RFP, then said addenda, being more recently issued, would prevail against both the original RFP and the Contractor's proposal in the event of an inconsistency, ambiguity, or conflict.

#### H. Contractor's Signature

The proposal must be accompanied by the RFP Cover Sheet signed in ink by an individual authorized to legally bind the Contractor. The Contractor's signature on a proposal in response to this RFP guarantees that the offer has been established without collusion and without effort to preclude the State from obtaining the best possible supply or service. Proof of authority of the person signing the RFP response must be furnished upon request.

#### I. Offer in Effect for 90 Days

A proposal may not be modified, withdrawn or canceled by the Contractor for a 90-day period following the deadline for proposal submission as defined in the Schedule of Events, or receipt of best and final offer, if required, and Contractor so agrees in submitting the proposal.

#### J. State Not Responsible for Preparation Costs

The costs for developing and delivering responses to this RFP and any subsequent presentations of the proposal as requested by the State are entirely the responsibility of the Contractor. The State is not liable for any expense incurred by the Contractor in the preparation and presentation of their proposal or any other costs incurred by the Contractor prior to execution of a contract.

#### K. State's Rights Reserved

While the State has every intention to award a contract as a result of this RFP, issuance of the RFP in no way constitutes a commitment by the State to award and execute a contract. Upon a determination such actions would be in its best interest, the State, in its sole discretion, reserves the right to:

- Cancel or terminate this RFP;
- Reject any or all of the proposals submitted in response to this RFP;
- Change its decision with respect to the selection and to select another proposal;
- Waive any minor irregularity in an otherwise valid proposal which would not jeopardize the overall program and to award a contract on the basis of such a waiver (minor irregularities are those which will not have a significant adverse effect on overall project cost or performance);
- Negotiate with any Contractor whose proposal is within the competitive range with respect to technical plan and cost;
- Adopt to its use all, or any part, of a Contractor's proposal and to use any idea or all ideas presented in a proposal;
- Amend the RFP (amendments to the RFP will be made by written addendum issued by the State and will be posted on the RFP website);
- Not award any contract.

#### L. Price

Contractors must respond to this RFP by utilizing the Pricing Template and the RFP Cover Sheet to indicate the firm and fixed price for the implementation and updating/operation phase to complete the scope of work.

#### M. Submission of Proposals

Proposals must be sealed and labeled on the outside of the package to clearly indicate that they are in response to 2018-RM-01. Proposals must be sent to the attention of the Project Director and received at Medicaid as specified in the Schedule of Events. It is the responsibility of the Contractor to ensure receipt of the Proposal by the deadline specified in the Schedule of Events.

#### N. Copies Required

Contractors must submit one original hardcopy Proposal with original signatures in ink, one additional hardcopy in binder form, plus two electronic copies of the Proposal on CD/DVD or jump drive clearly labeled with the Contractor name. One electronic copy (Word and searchable PDF format) MUST be a complete version of the Contractor's response and the second electronic (searchable PDF format) copy MUST have any information asserted as confidential or proprietary removed. Contractor must identify the original hard copy clearly on the outside of the proposal.

#### O. Late Proposals

Regardless of cause, late proposals will not be accepted and will automatically be disqualified from further consideration. It shall be the Contractor's sole risk to assure delivery at Medicaid by the designated deadline. Late proposals will not be opened and may be returned to the Contractor at the expense of the Contractor or destroyed if requested.

#### P. Proposal Format

Proposals must be prepared on standard 8  $\frac{1}{2}$ " x 11" paper and must be bound. All proposal pages must be numbered unless specified otherwise. All responses, as well as, any reference material presented, must be written in English.

The Contractor must structure its response in the same sequence, using the same labeling and numbering that appears in the RFP section in question. For example, the proposal would have a major section entitled "Scope of Work." Within this section, the Contractor would include their response, addressing each of the numbered sections in sequence, as they appear in the RFP: i.e. II.A.1, II.A.2, II.A.3, and so on. The response to each section must be preceded by the section text of the RFP followed by the Contractor's response.

Proposals must not include references to information located elsewhere, such as Internet websites. Information or materials presented by the Contractor outside the formal response or subsequent discussion/negotiation, if requested, will not be considered, and will have no bearing on any award.

This RFP and its attachments are available on Medicaid's website. The Contractor acknowledges and accepts full responsibility to ensure that no changes are made to the RFP. In the event of inconsistencies or contradictions between language contained in the RFP and a Contractor's response, the language contained in the RFP will prevail. Should Medicaid issue addenda to the original RFP, then said addenda, being more recently issued, would prevail against both the original RFP and the Contractor's proposal.

#### Q. Proposal Withdrawal

The Contractor may withdraw a submitted proposal at any time before the deadline for submission. To withdraw a proposal, the Contractor must submit a written request, signed by a Contractor's representative authorized to sign the resulting contract, to the RFP Project Director. After withdrawing a previously submitted proposal, the Contractor may submit another proposal at any time up to the deadline for submitting proposals.

#### R. Proposal Amendment

Medicaid will not accept any amendments, revisions, or alterations to proposals after the deadline for submitting proposals unless Medicaid formally requested in writing.

#### S. Proposal Errors

The Contractor is liable for all errors or omissions contained in their proposals. The Contractor will not be allowed to alter proposal documents after the deadline for submitting proposals. If the Contractor needs to change a previously submitted proposal, the Contractor must withdraw the entire proposal and may submit the corrected proposal before the deadline for submitting proposals.

#### T. Proposal Clarifications

Medicaid reserves the right to request clarifications with any or all Contractors if they are necessary to properly clarify compliance with the requirements of this RFP. Medicaid will not be liable for any costs associated with such clarifications. The purpose of any such clarifications will be to ensure full understanding of the proposal. Clarifications will be limited to specific sections of the proposal identified by Medicaid. If clarifications are requested, the Contractor must put such clarifications in writing within the specified time frame.

#### **U.** Disclosure of Proposal Contents

Proposals and supporting documents are kept confidential until the evaluation process is complete, a Contractor has been selected, and the Contract has been fully executed. The Contractor should be aware that any information in a proposal may be subject to disclosure and/or reproduction under Alabama law. Designation as proprietary or confidential may not protect any materials included within the proposal from disclosure if required by law. The Contractor should mark or otherwise designate any material that it feels is proprietary or otherwise confidential by labeling the page as "CONFIDENTIAL". The Contractor must also state any legal authority as to why that material should not be subject to public disclosure under

<u>Alabama open records law and is marked as Proprietary Information.</u> By way of illustration but not limitation, "Proprietary Information" may include trade secrets, inventions, mask works, ideas, processes, formulas, source and object codes, data, programs, other works of authorship, know-how, improvements, discoveries, developments, designs and techniques.

Information contained in the Pricing Section may not be marked confidential. It is the sole responsibility of the Contractor to indicate information that is to remain confidential. Medicaid assumes no liability for the disclosure of information not identified by the Contractor as confidential. If the Contractor identifies its entire proposal as confidential, Medicaid may deem the proposal as non-compliant and may reject it.

#### VIII. Evaluation and Selection Process

#### A. Initial Classification of Proposals as Responsive or Non-responsive

All proposals will initially be classified as either "responsive" or "non-responsive." Proposals may be found non-responsive at any time during the evaluation process or contract negotiation if any of the required information is not provided; or the proposal is not within the plans and specifications described and required in the RFP. If a proposal is found to be non-responsive, it will not be considered further.

Proposals failing to demonstrate that the Contractor meets the mandatory requirements listed in Appendix A will be deemed non-responsive and not considered further in the evaluation process (and thereby rejected).

#### B. Determination of Responsibility

The Project Director will determine whether a Contractor has met the standards of responsibility. In determining responsibility, the Project Director may consider factors such as, but not limited to, the Contractor's specialized expertise, ability to perform the work, experience and past performance. Such a determination may be made at any time during the evaluation process and through contract negotiation if information surfaces that would result in a determination of non-responsibility. If a Contractor is found non-responsible, a written determination will be made a part of the procurement file and mailed to the affected Contractor.

#### C. Opportunity for Additional Information

The State reserves the right to contact any Contractor submitting a proposal for the purpose of clarifying issues in that Contractor's proposal. Contractors should clearly designate in their proposal a point-of-contact for questions or issues that arise in the State's review of a Contractor's proposal.

#### D. Evaluation Committee

An Evaluation Committee appointed by the Project Director will read the proposals, conduct corporate and personal reference checks, score the proposals, and make a written recommendation to the Commissioner of the Alabama Medicaid Agency. The State may

change the size or composition of the committee during the review in response to exigent circumstances.

#### E. Scoring

The Evaluation Committee will score the proposals using the scoring system shown in the table below. The highest score that can be awarded to any proposal is 100 points.

Evaluation Factor	Highest Possible Score
Corporate Background	10
References	5
Scope of Work	45
Price	40
Total	100

#### F. Determination of Successful Proposal

The Contractor whose proposal is determined to be in the best interest of the State will be recommended as the successful Contractor. The Project Director will forward this Contractor's proposal through the supervisory chain to the Commissioner, with documentation to justify the Committee's recommendation.

When the final approval is received, the State will notify the selected Contractor. If the State rejects all proposals, it will notify all Contractors. The State will post the award on Medicaid website at <a href="https://www.medicaid.alabama.gov">www.medicaid.alabama.gov</a>. The award will be posted under the applicable RFP number.

#### IX. General Terms and Conditions

#### A. General

This RFP and Contractor's response thereto shall be incorporated into a contract by the execution of a formal agreement. The contract and amendments, if any, are subject to approval by the Governor of the State of Alabama.

The contract shall include the following:

- 1. Executed contract,
- 2. RFP, attachments, and any amendments thereto,
- 3. Contractor's response to the RFP, and shall be construed in accordance with and in the order of the applicable provisions of:
  - Title XIX of the Social Security Act, as amended and regulations promulgated hereunder by HHS and any other applicable federal statutes and regulations
  - The statutory and case law of the State of Alabama
  - The Alabama State Plan for Medical Assistance under Title XIX of the Social Security Act, as amended
  - The Medicaid Administrative Code

Medicaid's written response to prospective Contractor questions

#### B. Compliance with State and Federal Regulations

Contractor shall perform all services under the contract in accordance with applicable federal and state statutes and regulations. Medicaid retains full operational and administrative authority and responsibility over the Alabama Medicaid Program in accordance with the requirements of the federal statutes and regulations as the same may be amended from time to time.

#### C. Term of Contract

The initial contract term shall be for two years effective November 1, 2018, through September 30, 2020. Alabama Medicaid shall have the option of unilaterally extending the contract for the periods of three one year options that will not exceed a total of five years, after review by the Legislative Contract Review Oversight Committee. At the end of the contract period Alabama Medicaid may at its discretion, exercise the extension option and allow the period of performance to be extended at the rate indicated on the RFP Cover Sheet. The Contractor will provide pricing for each year of the contract, including any extensions.

Contractor acknowledges and understands that this contract is not effective until it has received all requisite state government approvals and Contractor shall not begin performing work under this contract until notified to do so by Medicaid. Contractor is entitled to no compensation for work performed prior to the effective date of this contract.

#### D. Contract Amendments

No alteration or variation of the terms of the contract shall be valid unless made in writing and duly signed by the parties thereto. The contract may be amended by written agreement duly executed by the parties. Every such amendment shall specify the date its provisions shall be effective as agreed to by the parties.

The contract shall be deemed to include all applicable provisions of the State Plan and of all state and federal laws and regulations applicable to the Alabama Medicaid Program, as they may be amended. In the event of any substantial change in such Plan, laws, or regulations, that materially affects the operation of the Alabama Medicaid Program or the costs of administering such Program, either party, after written notice and before performance of any related work, may apply in writing to the other for an equitable adjustment in compensation caused by such substantial change.

#### E. Confidentiality

Contractor shall treat all information, and in particular information relating to individuals that is obtained by or through its performance under the contract, as confidential information to the extent confidential treatment is provided under State and Federal laws including 45 CFR §160.101 – 164.534. Contractor shall not use any information so obtained in any manner except as necessary for the proper discharge of its obligations and rights under this contract.

Contractor shall ensure safeguards that restrict the use or disclosure of information concerning individuals to purposes directly connected with the administration of the Plan in accordance with 42 CFR Part 431, Subpart F, as specified in 42 CFR § 434.6(a)(8). Purposes directly related to the Plan administration include:

- 1. Establishing eligibility;
- 2. Determining the amount of medical assistance;
- 3. Providing services for recipients; and
- 4. Conducting or assisting an investigation, prosecution, or civil or criminal proceeding related to the administration of the Plan.

Pursuant to requirements of the Health Insurance Portability and Accountability Act (HIPAA) of 1996 (Public Law 104-191), the successful Contractor shall sign and comply with the terms of a Business Associate agreement with Medicaid (Appendix B).

#### F. Security and Release of Information

Contractor shall take all reasonable precautions to ensure the safety and security of all information, data, procedures, methods, and funds involved in the performance under the contract, and shall require the same from all employees so involved. Contractor shall not release any data or other information relating to the Alabama Medicaid Program without prior written consent of Medicaid. This provision covers both general summary data as well as detailed, specific data. Contractor shall not be entitled to use of Alabama Medicaid Program data in its other business dealings without prior written consent of Medicaid. All requests for program data shall be referred to Medicaid for response by the Commissioner only.

#### **G.** Federal Nondisclosure Requirements

Each officer or employee of any person to whom Social Security information is or may be disclosed shall be notified in writing by such person that Social Security information disclosed to such officer or employee can be only used for authorized purposes and to that extent and any other unauthorized use herein constitutes a felony punishable upon conviction by a fine of as much as \$5,000 or imprisonment for as long as five years, or both, together with the cost of prosecution. Such person shall also notify each such officer or employee that any such unauthorized further disclosure of Social Security information may also result in an award of civil damages against the officer or employee in an amount not less than \$1,000 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRC Sections 7213 and 7431 and set forth at 26 CFR 301.6103(n).

Additionally, it is incumbent upon the contractor to inform its officers and employees of penalties for improper disclosure implied by the Privacy Act of 1974, 5 USC 552a. Specifically, 5 USC 552a (i) (1), which is made applicable to contractors by 5 USC 552a (m) (1), provides that any officer or employee of a contractor, who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established there under, and who knowing that disclosure of the specific material is prohibited, willfully discloses that material in any manner to any person or agency

not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

#### H. Contract a Public Record

Upon signing of this contract by all parties, the terms of the contract become available to the public pursuant to Alabama law. Contractor agrees to allow public access to all documents, papers, letters, or other materials subject to the current Alabama law on disclosure. It is expressly understood that substantial evidence of Contractor's refusal to comply with this provision shall constitute a material breach of contract.

#### I. Termination for Bankruptcy

The filing of a petition for voluntary or involuntary bankruptcy of a company or corporate reorganization pursuant to the Bankruptcy Act shall, at the option of Medicaid, constitute default by Contractor effective the date of such filing. Contractor shall inform Medicaid in writing of any such action(s) immediately upon occurrence by the most expeditious means possible. Medicaid may, at its option, declare default and notify Contractor in writing that performance under the contract is terminated and proceed to seek appropriate relief from Contractor.

#### J. Termination for Default

Medicaid may, by written notice, terminate performance under the contract, in whole or in part, for failure of Contractor to perform any of the contract provisions. In the event Contractor defaults in the performance of any of Contractor's material duties and obligations, written notice shall be given to Contractor specifying default. Contractor shall have 10 calendar days, or such additional time as agreed to in writing by Medicaid, after the mailing of such notice to cure any default. In the event Contractor does not cure a default within 10 calendar days, or such additional time allowed by Medicaid, Medicaid may, at its option, notify Contractor in writing that performance under the contract is terminated and proceed to seek appropriate relief from Contractor.

#### K. Termination for Unavailability of Funds

Performance by the State of Alabama of any of its obligations under the contract is subject to and contingent upon the availability of state and federal monies lawfully applicable for such purposes. If Medicaid, in its sole discretion, deems at any time during the term of the contract that monies lawfully applicable to this agreement shall not be available for the remainder of the term, Medicaid shall promptly notify Contractor to that effect, whereupon the obligations of the parties hereto shall end as of the date of the receipt of such notice and the contract shall at such time be cancelled without penalty to Medicaid, State or Federal Government.

#### L. Proration of Funds

In the event of proration of the funds from which payment under this contract is to be made, this contract will be subject to termination.

#### M. Termination for Convenience

Medicaid may terminate performance of work under the Contract in whole or in part whenever, for any reason, Medicaid, in its sole discretion determines that such termination is in the best interest of the State. In the event that Medicaid elects to terminate the contract pursuant to this provision, it shall so notify the Contractor by certified or registered mail, return receipt requested. The termination shall be effective as of the date specified in the notice. In such event, Contractor will be entitled only to payment for all work satisfactorily completed and for reasonable, documented costs incurred in good faith for work in progress. The Contractor will not be entitled to payment for uncompleted work, or for anticipated profit, unabsorbed overhead, or any other costs.

#### N. Force Majeure

Contractor shall be excused from performance hereunder for any period Contractor is prevented from performing any services pursuant hereto in whole or in part as a result of an act of God, war, civil disturbance, epidemic, or court order; such nonperformance shall not be a ground for termination for default.

#### O. Nondiscriminatory Compliance

Contractor shall comply with Title VII of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, Executive Order No. 11246, as amended by Executive Order No. 11375, both issued by the President of the United States, the Americans with Disabilities Act of 1990, and with all applicable federal and state laws, rules and regulations implementing the foregoing statutes with respect to nondiscrimination in employment.

#### P. Conflict of Interest

The parties acknowledge and agree that the Contractor must be free of conflicts of interest in accordance with all federal and state regulations while performing the duties within the contract and this amendment. The Contractor and Medicaid agree that each has no conflict of interest preventing the execution of this Contract amendment or the requirements of the original contract, and said parties will abide by applicable state and federal regulations, specifically those requirements found in the Office of Federal Procurement Policy Act. 41 U.S.C.A. 2101 through 2107.

#### Q. Open Trade

In compliance with Section 41-16-5 Code of Alabama (1975), the contractor hereby certifies that it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

#### R. Small and Minority Business Enterprise Utilization

In accordance with the provisions of 45 CFR Part 74 and paragraph 9 of OMB Circular A-102, affirmative steps shall be taken to assure that small and minority businesses are utilized when possible as sources of supplies, equipment, construction, and services.

#### S. Worker's Compensation

Contractor shall take out and maintain, during the life of this contract, Worker's Compensation Insurance for all of its employees under the contract or any subcontract thereof, if required by state law.

#### T. Employment of State Staff

Contractor shall not knowingly engage on a full-time, part-time, or other basis during the period of the contract any professional or technical personnel, who are or have been in the employment of Medicaid during the previous twelve (12) months, except retired employees or contractual consultants, without the written consent of Medicaid. Certain Medicaid employees may be subject to more stringent employment restrictions under the Alabama Code of Ethics, §36-25-1 et seq., Code of Alabama 1975.

#### **U.** Immigration Compliance

Contractor will not knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Contractor shall comply with the requirements of the Immigration Reform and Control Act of 1986 and the Beason-Hammon Alabama Taxpayer and Citizen Protection Act (Ala, Act 2012- 491 and any amendments thereto) and certify its compliance by executing Attachment G. Contractor will document that the Contractor is enrolled in the E-Verify Program operated by the US Department of Homeland Security as required by Section 9 of Act 2012-491. During the performance of the contract, the contractor shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. Contractor further agrees that, should it employ or contract with any subcontractor(s) in connection with the performance of the services pursuant to this contract, that the Contractor will secure from such subcontractor(s) documentation that subcontractor is enrolled in the E-Verify program prior to performing any work on the project. The subcontractor shall verify every employee that is required to be verified according to the applicable federal rules and regulations. This subsection shall only apply to subcontractors performing work on a project subject to the provisions of this section and not to collateral persons or business entities hired by the subcontractor. Contractor shall maintain the subcontractor documentation that shall be available upon request by the Alabama Medicaid Agency.

Pursuant to Ala. Code §31-13-9(k), by signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the state of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be

deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

Failure to comply with these requirements may result in termination of the agreement or subcontract.

### V. Share of Contract

No official or employee of the State of Alabama shall be admitted to any share of the contract or to any benefit that may arise there from.

### W. Waivers

No covenant, condition, duty, obligation, or undertaking contained in or made a part of the contract shall be waived except by written agreement of the parties.

### X. Warranties Against Broker's Fees

Contractor warrants that no person or selling agent has been employed or retained to solicit or secure the contract upon an agreement or understanding for a commission percentage, brokerage, or contingency fee excepting bona fide employees. For breach of this warranty, Medicaid shall have the right to terminate the contract without liability.

#### Y. Novation

In the event of a change in the corporate or company ownership of Contractor, Medicaid shall retain the right to continue the contract with the new owner or terminate the contract. The new corporate or company entity must agree to the terms of the original contract and any amendments thereto. During the interim between legal recognition of the new entity and Medicaid execution of the novation agreement, a valid contract shall continue to exist between Medicaid and the original Contractor. When, to Medicaid's satisfaction, sufficient evidence has been presented of the new owner's ability to perform under the terms of the contract, Medicaid may approve the new owner and a novation agreement shall be executed.

### Z. Employment Basis

It is expressly understood and agreed that Medicaid enters into this agreement with Contractor and any subcontractor as authorized under the provisions of this contract as an independent contractor on a purchase of service basis and not on an employer-employee basis and not subject to State Merit System law.

### AA. Disputes and Litigation

Except in those cases where the proposal response exceeds the requirements of the RFP, any conflict between the response of Contractor and the RFP shall be controlled by the provisions of the RFP. Any dispute concerning a question of fact arising under the contract which is not disposed of by agreement shall be decided by the Commissioner of Medicaid.

The Contractor's sole remedy for the settlement of any and all disputes arising under the terms of this contract shall be limited to the filing of a claim with the board of Adjustment for the State of Alabama. Pending a final decision of a dispute hereunder, the Contractor must proceed diligently with the performance of the contract in accordance with the disputed decision.

For any and all disputes arising under the terms of this contract, the parties hereto agree, in compliance with the recommendations of the Governor and Attorney General, when considering settlement of such disputes, to utilize appropriate forms of non-binding alternative dispute resolution including, but not limited to, mediation by and through private mediators.

Any litigation brought by Medicaid or Contractor regarding any provision of the contract shall be brought in either the Circuit Court of Montgomery County, Alabama, or the United States District Court for the Middle District of Alabama, Northern Division, according to the jurisdictions of these courts. This provision shall not be deemed an attempt to confer any jurisdiction on these courts which they do not by law have, but is a stipulation and agreement as to forum and venue only.

### **BB.** Records Retention and Storage

Contractor shall maintain financial records, supporting documents, statistical records, and all other records pertinent to the Alabama Medicaid Program for a period of three years from the date of the final payment made by Medicaid to Contractor under the contract. However, if audit, litigation, or other legal action by or on behalf of the State or Federal Government has begun but is not completed at the end of the three- year period, or if audit findings, litigation, or other legal action have not been resolved at the end of the three year period, the records shall be retained until resolution.

### **CC.** Inspection of Records

Contractor agrees that representatives of the Comptroller General, HHS, the General Accounting Office, the Alabama Department of Examiners of Public Accounts, and Medicaid and their authorized representatives shall have the right during business hours to inspect and copy Contractor's books and records pertaining to contract performance and costs thereof. Contractor shall cooperate fully with requests from any of the agencies listed above and shall furnish free of charge copies of all requested records. Contractor may require that a receipt be given for any original record removed from Contractor's premises.

### **DD.** Use of Federal Cost Principles

For any terms of the contract which allow reimbursement for the cost of procuring goods, materials, supplies, equipment, or services, such procurement shall be made on a competitive basis (including the use of competitive bidding procedures) where practicable, and reimbursement for such cost under the contract shall be in accordance with 48 CFR, Chapter 1, Part 31. Further, if such reimbursement is to be made with funds derived wholly or partially from federal sources, such reimbursement shall be subject to Contractor's

compliance with applicable federal procurement requirements, and the determination of costs shall be governed by federal cost principles.

### EE. Payment

Contractor shall submit to Medicaid a detailed monthly invoice for compensation for the deliverable and/or work performed. Invoices should be submitted to the Project Director. Payments are dependent upon successful completion and acceptance of described work and delivery of required documentation.

### FF. Notice to Parties

Any notice to Medicaid under the contract shall be sufficient when mailed to the Project Director. Any notice to Contractor shall be sufficient when mailed to Contractor at the address given on the return receipt from this RFP or on the contract after signing. Notice shall be given by certified mail, return receipt requested.

### **GG.** Disclosure Statement

The successful Contractor shall be required to complete a financial disclosure statement with the executed contract.

### HH. Debarment

Contractor hereby certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this contract by any Federal department or agency.

### II. Not to Constitute a Debt of the State

Under no circumstances shall any commitments by Medicaid constitute a debt of the State of Alabama as prohibited by Article XI, Section 213, Constitution of Alabama of 1901, as amended by Amendment 26. It is further agreed that if any provision of this contract shall contravene any statute or Constitutional provision or amendment, whether now in effect or which may, during the course of this Contract, be enacted, then that conflicting provision in the contract shall be deemed null and void. The Contractor's sole remedy for the settlement of any and all disputes arising under the terms of this agreement shall be limited to the filing of a claim against Medicaid with the Board of Adjustment for the State of Alabama.

### JJ. Qualification to do Business in Alabama

Should a foreign corporation (a business corporation incorporated under a law other than the law of this state) be selected to provide professional services in accordance with this RFP, it must be qualified to transact business in the State of Alabama and possess a Certificate of Authority issued by the Secretary of State at the time a professional services contract is executed. To obtain forms for a Certificate of Authority, contact the Secretary of State at (334) 242-5324 or <a href="https://sos.alabama.gov/">https://sos.alabama.gov/</a>. The Certificate of Authority or a letter/form

showing application has been made for a Certificate of Authority must be submitted with the proposal.

### KK. Choice of Law

The construction, interpretation, and enforcement of this contract shall be governed by the substantive contract law of the State of Alabama without regard to its conflict of laws provisions. In the event any provision of this contract is unenforceable as a matter of law, the remaining provisions will remain in full force and effect.

### LL. Alabama interChange Interface Standards

Contractor hereby certifies that any exchange of MMIS data with Medicaid's fiscal agent will be accomplished by following the Alabama interChange Interface Standards Document, which will be posted on the Medicaid website.

### **Appendix A:** Proposal Compliance Checklist

### **NOTICE TO CONTRACTOR:**

It is highly encouraged that the following checklist be used to	o verify completeness of Proposal content. It is not
required to submit this checklist with your proposal.	
Contractor Name	
Project Director	Review Date

Proposals for which **ALL** applicable items are marked by the Project Director are determined to be compliant for responsive proposals.

☐ IF CORRECT	BASIC PROPOSAL REQUIREMENTS
	1. Contractor's original proposal received on time at correct location.
	2. Contractor submitted the specified copies of proposal and in electronic format.
	3. The Proposal includes a completed and signed RFP Cover Sheet.
	4. The Proposal is a complete and independent document, with no references to external documents or resources.
	5. Contractor submitted signed acknowledgement of any and all addenda to RFP.
	6. The Proposal includes written confirmation that the Contractor understands and shall comply with all of the provisions of the RFP.
	7. The Proposal includes required client references (with all identifying information in specified format and order).
	8. The Proposal includes a corporate background.
	9. The Proposal includes a detailed description of the plan to design, implement, monitor, and address special situations related to new Radiology and Cardiology Management Services as outlined in the request for proposal regarding each element listed in the scope of work.
	10. Contractor must submit a statement stating that the Contractor has an understanding of and will comply with the terms and conditions as set out in this RFP. Additions or exceptions to the standard terms and conditions are not allowed. Any addition or exception to the terms and conditions are considered severed, null and void, and may result in the Contractor's proposal being deemed non-responsive.
	11. The response includes (if applicable) a Certificate of Authority or letter/form showing application has been made with the Secretary of State for a Certificate of Authority.
	12. The response must include an E-Verify Memorandum of Understanding with the Department of Homeland Security.

### **Appendix B:** Contract and Attachments

The following are the documents that must be signed AFTER contract award and prior to the meeting of the Legislative Contract Oversight Committee Meeting.

### Sample Contract

Attachment A: Business Associate Addendum

Attachment B: Contract Review Report for Submission to Oversight Committee

Attachment C: Immigration Status
Attachment D: Disclosure Statement

Attachment E: Letter Regarding Reporting to Ethics Commission

Attachment F: Instructions for Certification Regarding Debarment, Suspension,

Ineligibility and Voluntary Exclusion

Attachment G: Beason-Hammon Certificate of Compliance
Attachment H: Virtual Private Network Subscriber Agreement

## BETWEEN THE ALABAMA MEDICAID AGENCY AND

KNOW ALL MEN BY THESE PRESENTS, that the Athe State of Alabama, and, Contractor, agree	
Contractor shall furnish all labor, equipment, and mate the Request for Proposal (RFP Number, dated requirements thereof and Contractor's response thereto	d, strictly in accordance with the
Contractor shall be compensated for performance undeprovisions of the RFP and the price provided on the RF to exceed	
Contractor and the Alabama Medicaid Agency agree th	nat the initial term of the contract isto
This contract specifically incorporates by reference the thereto, and Contractor's response.	e RFP, any attachments and amendments
CONTRACTOR	ALABAMA MEDICAID AGENCY This contract has been reviewed for and is approved as to content.
Contractor's name here	Stephanie McGee Azar Commissioner
Date signed	Date signed
Printed Name Alabama	This contract has been reviewed for legal form and complies with all applicable laws, rules, and regulations of the State of
Andonna	governing these matters.
Tax ID:	
APPROVED:	General Counsel
Governor State of Alahama	

### ALABAMA MEDICAID AGENCY BUSINESS ASSOCIATE ADDENDUM

This Busin	ess Associate Addendum (this "Agreement") is made effective the day of
	, 20, by and between the Alabama Medicaid Agency ("Covered Entity")
an agency	of the State of Alabama, and ("Business Associate")
(collective	ly the "Parties").
1. BACK	GROUND
1.1.	Covered Entity and Business Associate are parties to a contract entitled
	(the "Contract"), whereby Business Associate agrees to perform certain services for or on behalf of Covered Entity.

- **1.2.** The relationship between Covered Entity and Business Associate is such that the Parties believe Business Associate is or may be a "business associate" within the meaning of the HIPAA Rules (as defined below).
- 1.3. The Parties enter into this Business Associate Addendum with the intention of complying with the HIPAA Rules allowing a covered entity to disclose protected health information to a business associate, and allowing a business associate to create or receive protected health information on its behalf, if the covered entity obtains satisfactory assurances that the business associate will appropriately safeguard the information.

### 2. **DEFINITIONS**

### 2.1 General Definitions

The following terms used in this Agreement shall have the same meaning as those terms in the HIPAA Rules: Breach, Data Aggregation, Designated Record Set, Disclosure, Electronic Protected Health Information, Health Care Operations, Individual, Minimum Necessary, Notice of Privacy Practices, Protected Health Information, Required By Law, Secretary, Security Incident, Subcontractor, Unsecured Protected Health Information, and Use.

### 2.2 Specific Definitions

- 2.2.1. <u>Business Associate</u>. "Business Associate" shall generally have the same meaning as the term "business associate" at 45 C.F.R. § 160.103
- 2.2.2. <u>Covered Entity</u>. "Covered Entity" shall generally have the same meaning as the term "covered entity" at 45 C.F.R. § 160.103.
- 2.2.3. <u>HIPAA Rules</u>. "HIPAA Rules" shall mean the Privacy, Security, Breach Notification, and Enforcement Rules at 45 C.F.R. Part 160 and Part 164.

#### 3. OBLIGATIONS OF BUSINESS ASSOCIATE

Business Associate agrees to the following:

**3.1** Use or disclose PHI only as permitted or required by this Agreement or as Required by Law.

- 3.2 Use appropriate safeguards to prevent use or disclosure of PHI other than as provided for by this Agreement. Further, Business Associate will implement administrative, physical and technical safeguards (including written policies and procedures) that reasonably and appropriately protect the confidentiality, integrity and availability of electronic PHI that it creates, receives, maintains or transmits on behalf of Covered Entity as required by Subpart C of 45 C.F.R. Part 164.
- **3.3** Mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of PHI by Business Associate in violation of the requirements of this Agreement.
- **3.4** Report to Covered Entity within five (5) business days any use or disclosure of PHI not provided for by this Agreement of which it becomes aware.
- 3.5 Ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the business associate agree to the same restrictions, conditions, and requirements that apply to the business associate with respect to such information in accordance with 45 C.F.R. § 164.502(e)(1)(ii) and § 164.308(b)(2), if applicable.
- **3.6** Provide Covered Entity with access to PHI within thirty (30) business days of a written request from Covered Entity, in order to allow Covered Entity to meet its requirements under 45 C.F.R. § 164.524, access to PHI maintained by Business Associate in a Designated Record Set.
- 3.7 Make amendment(s) to PHI maintained by Business Associate in a Designated Record Set that Covered Entity directs or agrees to, pursuant to 45 C.F.R. § 164.526 at the written request of Covered Entity, within thirty (30) calendar days after receiving the request.
- 3.8 Make internal practices, books, and records, including policies and procedures and PHI, relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of, Covered Entity, available to Covered Entity or to the Secretary within five (5) business days after receipt of written notice or as designated by the Secretary for purposes of determining compliance with the HIPAA Rules.
- 3.9 Maintain and make available the information required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI as necessary to satisfy the Covered Entity's obligations under 45 C.F.R. § 164.528.
- **3.10** Provide to the Covered Entity, within thirty (30) days of receipt of a written request from Covered Entity, the information required for Covered Entity to respond to a request by an Individual or an authorized representative for an accounting of disclosures of PHI in accordance with 45 C.F.R. § 164.528.
- **3.11** Maintain a comprehensive security program appropriate to the size and complexity of the Business Associate's operations and the nature and scope of its activities as defined in the Security Rule.
- **3.12** Notify the Covered Entity within five (5) business days following the discovery of a breach of unsecured PHI on the part of the Contractor or any of its sub-contractors, and

- 3.12.1. Provide the Covered Entity the following information:
  - 3.12.1.a The number of recipient records involved in the breach.
  - 3.12.1.b A description of what happened, including the date of the breach and the date of the discovery of the breach if known.
  - 3.12.1.c A description of the types of unsecure protected health information that were involved in the breach (such as whether full name, social security number, date of birth, home address, account number, diagnosis, disability code, or other type information were involved).
  - 3.12.1.d Any steps the individuals should take to protect themselves from potential harm resulting from the breach.
  - 3.12.1.e A description of what the Business Associate is doing to investigate the breach, to mitigate harm to individuals and to protect against any further breaches.
  - 3.12.1.f Contact procedures for individuals to ask questions or learn additional information, which shall include the Business Associate's toll-free number, email address, Web site, or postal address.
  - 3.12.1.g A proposed media release developed by the Business Associate.
- 3.12.2. Work with Covered Entity to ensure the necessary notices are provided to the recipient, prominent media outlet, or to report the breach to the Secretary of Health and Human Services (HHS) as required by 45 C.F.R. Part 164, Subpart D.;
- 3.12.3. Pay the costs of the notification for breaches that occur as a result of any act or failure to act on the part of any employee, officer, or agent of the Business Associate:
- 3.12.4. Pay all fines or penalties imposed by HHS under 45 C.F.R. Part 160, "HIPAA Administrative Simplification: Enforcement Rule" for breaches that occur as a result of any act or failure to act on the part of any employee, officer, or agent of the Business Associate.
- 3.12.5. Co-ordinate with the Covered Entity in determining additional specific actions that will be required of the Business Associate for mitigation of the breach.

### 4. PERMITTED USES AND DISCLOSURES

Except as otherwise limited in this Agreement, if the Contract permits, Business Associate may:

- **4.1** Use or disclose PHI to perform functions, activities, or services for, or on behalf of, Covered Entity as specified in the Contract, provided that such use or disclosure would not violate the Subpart E of 45 C.F.R. Part 164 if done by Covered Entity;
- **4.2** Use PHI for the proper management and administration of the Business Associate or to carry out the legal responsibilities of the Business Associate.
- **4.3** Disclose PHI for the proper management and administration of the Business Associate, provided that:

- 4.3.1. Disclosures are Required By Law; or
- 4.3.2. Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will remain confidential and used or further disclosed only as Required By Law or for the purpose for which it was disclosed to the person, and the person notifies the Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.
- **4.4** Use PHI to provide data aggregation services to Covered Entity as permitted by 42 C.F.R. § 164.504(e)(2)(i)(B).

### 5. REPORTING IMPROPER USE OR DISCLOSURE

The Business Associate shall report to the Covered Entity within five (5) business days from the date the Business Associate becomes aware of:

- **5.1** Any use or disclosure of PHI not provided for by this agreement
- **5.2** Any Security Incident and/or breach of unsecured PHI

### 6. OBLIGATIONS OF COVERED ENTITY

The Covered Entity agrees to the following:

- **6.1** Notify the Business Associate of any limitation(s) in its notice of privacy practices in accordance with 45 C.F.R. § 164.520, to the extent that such limitation may affect Alabama Medicaid's use or disclosure of PHI.
- **6.2** Notify the Business Associate of any changes in, or revocation of, permission by an Individual to use or disclose PHI, to the extent that such changes may affect the Business Associate's use or disclosure of PHI.
- 6.3 Notify the Business Associate of any restriction to the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 C.F.R. § 164.522, to the extent that such restriction may affect the Business Associate's use or disclosure of PHI.
- **6.4** Not request Business Associate to use or disclose PHI in any manner that would not be permissible under the Privacy Rule if done by Covered Entity.
- **6.5** Provide Business Associate with only that PHI which is minimally necessary for Business Associate to provide the services to which this agreement pertains.

#### 7. TERM AND TERMINATION

- **7.1 Term**. The Term of this Agreement shall be effective as of the effective date stated above and shall terminate when the Contract terminates.
- **7.2 Termination for Cause**. Upon Covered Entity's knowledge of a material breach by Business Associate, Covered Entity may, at its option:
  - 7.2.1. Provide an opportunity for Business Associate to cure the breach or end the violation, and terminate this Agreement if Business Associate does not cure the breach or end the violation within the time specified by Covered Entity;
  - 7.2.2. Immediately terminate this Agreement; or
  - 7.2.3. If neither termination nor cure is feasible, report the violation to the Secretary as provided in the Privacy Rule.

### **7.3** Effect of Termination.

- 7.3.1 Except as provided in paragraph (2) of this section or in the Contract, upon termination of this Agreement, for any reason, Business Associate shall return or destroy all PHI received from Covered Entity, or created or received by Business Associate on behalf of Covered Entity. This provision shall apply to PHI that is in the possession of subcontractors or agents of Business Associate. Business Associate shall retain no copies of the PHI.
- 7.3.2 In the event that Business Associate determines that the PHI is needed for its own management and administration or to carry out legal responsibilities, and returning or destroying the PHI is not feasible, Business Associate shall provide to Covered Entity notification of the conditions that make return or destruction not feasible. Business Associate shall:
  - 7.3.2.a Retain only that PHI which is necessary for business associate to continue its proper management and administration or to carry out its legal responsibilities;
  - 7.3.2.b Return to covered entity or, if agreed to by covered entity, destroy the remaining PHI that the business associate still maintains in any form;
  - 7.3.2.c Continue to use appropriate safeguards and comply with Subpart C of 45 C.F.R. Part 164 with respect to electronic protected health information to prevent use or disclosure of the protected health information, other than as provided for in this Section, for as long as business associate retains the PHI;
  - 7.3.2.d Not use or disclose the PHI retained by business associate other than for the purposes for which such PHI was retained and subject to the same conditions set out at Section 4, "Permitted Uses and Disclosures" which applied prior to termination; and
  - 7.3.2.e Return to covered entity or, if agreed to by covered entity, destroy the PHI retained by business associate when it is no longer needed by business associate for its proper management and administration or to carry out its legal responsibilities.

### 7.4 Survival

The obligations of business associate under this Section shall survive the termination of this Agreement.

### 8. GENERAL TERMS AND CONDITIONS

- **8.1** This Agreement amends and is part of the Contract.
- **8.2** Except as provided in this Agreement, all terms and conditions of the Contract shall remain in force and shall apply to this Agreement as if set forth fully herein.
- **8.3** In the event of a conflict in terms between this Agreement and the Contract, the interpretation that is in accordance with the HIPAA Rules shall prevail. Any ambiguity in this Agreement shall be resolved to permit Covered Entity to comply with the HIPAA Rules.
- **8.4** A breach of this Agreement by Business Associate shall be considered sufficient basis for Covered Entity to terminate the Contract for cause.
- **8.5** The Parties agree to take such action as is necessary to amend this Agreement from time to time for Covered Entity to comply with the requirements of the HIPAA Rules.

IN WITNESS WHEREOF, Covered Entity and Business Associate have executed this Agreement effective on the date as stated above.

### ALABAMA MEDICAID AGENCY

Signa	ture:	
Printe	ed Name:	Clay Gaddis
Title:		Privacy Officer
Date:		
BUSINESS A	ASSOCIAT	E
Signa	ture:	
Printe	ed Name:	
Title:		
Date:		

### Contract Review Permanent Legislative Oversight Committee Alabama State House --- Montgomery, Alabama 36130

### CONTRACT REVIEW REPORT

(Separate review report required for each contract)

Name of State Agency:			
Name of Contractor:			
Contractor's Physical Street Addres	ss (No P.O. Box Accepted)	City	ST
Is Contractor a Sole Source? YES  Is Contractor organized as an Alabama Is Contractor a minority and/or woman-off so, is Contractor certified as such by the Check all that apply: ALDOT	Entity in Alabama? YESNO_ owned business? YESNO_ he State of Alabama? YESNC ADECAOTHER (Name)_	)	
Is Contractor Registered with Alabama S	Secretary of State to do Business as a C	orporation in Alabama? YES	NO
IF LLC, GIVE NAMES OF MEMBE Is Act 2001-955 Disclosure Form Includ Does Contractor have current member of Was a Lobbyist/Consultant used to secu IF YES, GIVE NAME:  Contract Name Contractor  Contractor	f Legislature or family member of Legi re this Contract OR affiliated with this	slator employed? YESNO Contractor? YESNO	<u> </u>
Contract Number: C			
Contract/Amendment Amount: \$	(PUT AMO	UNT YOU ARE ASKING FO	R TODAY ON
% State Funds:	% Federal Funds:	% Other Funds:	**
**Please Specify Source of Other F Date Contract Effective:			
Type Contract: NEW:	RENEWAL: AMEN	DMENT:	

If Renewal, was it orig	inally Bid? YESNO
If AMENDMENT, Complete A through C: [A] ORIGINAL contract amount	\$
[B] Amended total prior to this amendment	\$
[C] Amended total after this amendment	\$
Was Contract Secured through Bid Process? YESNO Was Contract Secured through RFP Process? YESNO Posted to Statewide RFP Database at <a href="http://rfp.alabama.gov/Login">http://rfp.alabama.gov/Login</a> If NO, give a brief explanation as to why not:	Date RFP was awarded:aspx? YESNO
Summary of Contract Services to be Provided:	
Why Contract Necessary AND why this service cannot be	performed by merit employee:
$\emph{I}$ certify that the above information is correct.	
Signature of Agency Head	Signature of Contractor
Printed Name of Agency Head	Printed Name of Contractor
Agency Contact:	Phone:

Revised 8/2/17

### <u>IMMIGRATION STATUS</u>

•	ation status that authorizes them to be employed
	Signature of Contractor
Witness	



### State of Alabama Disclosure Statement

(Required by Act 2001-955)

ENTITY COMPLETING FORM						
ADDRESS						
CITY, STATE, ZIP						TELEPHONE NUMBER
Alabama Medicaid Agency ADDRESS 501 Dexter Avenue, Post Offic CITY, STATE, ZIP			BLE F	OR GRANT AWARD		TELEPHONE NUMBER
Montgomery, Alabama 36103-	-5624					(334) 242-5833
This form is provided with:  Contract Prop	posal	Request for Proposal		Invitation to Bid		Grant Proposal
Have you or any of your par goods to any State Agency/  Yes No  If yes, identify below the State previously provided, and the a	/Departmen	t in the current or last fis	cal y	ear?		
STATE AGENCY/DEPARTMENT RECEIVED		TYPE OF GO	_			AMOUNI
Have you or any of your partner State Agency/Department in the			nits <sub>]</sub>	previously applied	and	received any grants from any
Yes No  If yes, identify the State Agency grant. STATE AGENCY/DEPARTMENT OF GRANT	cy/Departme	nt that awarded the grant, t			awa	rded, and the amount of the
STATE AGENCY  1. List below the name(s) and state of the	addrass(as) (	of all public officials/public	emi	plovees with whom	ı vol	ı members of your

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit

	tach additional sheets if ne	atify the State Department/Agency for eccessary.)  ADDRESS	which the public officials/public STATE
members of your im personally benefit fir	mediate family, or any of y nancially from the propose	family members of public officials/pureuployees have a family relations d transaction. Identify the public officials/public employees work. (Attach ac	ship and who may directly als/public employees and State
NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL/ PUBLIC EMPLOYEE	STATE DEPARTMENT/ AGENCY WHERE EMPLOYED
gained by the public	officials, public employee	r two above, describe in detail below t s, and/or their family members as the r proposal. (Attach additional sheets if r	result of the contract, proposal,
Describe in detail be	low any indirect financial	benefits to be gained by any public off	icial, public employee, and/or
		employee as the result of the contract itional sheets if necessary.)	proposal, request for proposal,
List below the name(proposal, request for	(s) and address(es) of all particle proposal, invitation to bid ANT/LOBBYIST	aid consultants and/or lobbyists utilize , or grant proposal: ADDRESS	d to obtain the contract,
and correct to the be	est of my knowledge. I furt	nalty of perjury that all statements on ther understand that a civil penalty oj s applied for knowingly providing inc	ften percent (10%) of the amoun
Signature		Date	
	es the disclosure statement ma in excess of \$5,000.	Date to be completed and filed with all pro	Date Notary Expir

Page 54



### Alabama Medicaid Agency 501 Dexter Avenue P.O. Box 5624 Montgomery, Alabama 36103-5624 www.medicaid.alabama.gov e-mail:

# \* DICAU

almedicaid@medicaid.alabama.gov

KAY IVEY Governor Telecommunication for the Deaf: 1-800-253-0799 334-242-5000 1-800-362-1504

STEPHANIE MCGEE AZAR
Commissioner

### **MEMORANDUM**

SUBJECT: Reporting to Ethics Commission by Persons Related to Agency Employees

Section 36-25-16(b) Code of Alabama (1975) provides that anyone who enters into a contract with a state agency for the sale of goods or services exceeding \$7500 shall report to the State Ethics Commission the names of any adult child, parent, spouse, brother or sister employed by the agency.

Please review your situation for applicability of this statute. The address of the Alabama Ethics Commission is:

100 North Union Street RSA Union Bldg. Montgomery, Alabama 36104

A copy of the statute is reproduced below for your information. If you have any questions, please feel free to contact the Agency Office of General Counsel, at 242-5741.

Section 36-25-16. Reports by persons who are related to public officials or public employees and who represent persons before regulatory body or contract with state.

- (a) When any citizen of the state or business with which he or she is associated represents for a fee any person before a regulatory body of the executive branch, he or she shall report to the commission the name of any adult child, parent, spouse, brother, or sister who is a public official or a public employee of that regulatory body of the executive branch.
- (b) When any citizen of the State or business with which the person is associated enters into a contract for the sale of goods or services to the State of Alabama or any of its agencies or any county or municipality and any of their respective agencies in amounts exceeding seven thousand five hundred dollars (\$7500) he or she shall report to the commission the names of any adult child, parent, spouse, brother, or sister who is a public official or public employee of the agency or department with whom the contract is made.
- (c) This section shall not apply to any contract for the sale of goods or services awarded through a process of public notice and competitive bidding.
- (d) Each regulatory body of the executive branch, or any agency of the State of Alabama shall be responsible for notifying citizens affected by this chapter of the requirements of this section. (Acts 1973, No. 1056, p. 1699, §15; Acts 1975, No. 130, §1; Acts 1995, No. 95-194, p. 269, §1.)

### <u>Instructions for Certification Regarding Debarment, Suspension,</u> <u>Ineligibility and Voluntary Exclusion</u>

(Derived from Appendix B to 45 CFR Part 76--Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions)

- 1. By signing and submitting this contract, the prospective lower tier participant is providing the certification set out therein.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this contract was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Alabama Medicaid Agency (the Agency) may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the Agency if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- 4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, and voluntarily excluded, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this contract is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this contract that, should the contract be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this contract that it will include this certification clause without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Nonprocurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the Agency may pursue available remedies, including suspension and/or debarment.

### Attachment G

State of	)
County of _	)
	CATE OF COMPLIANCE WITH THE BEASON-HAMMON ALABAMA TAXPAYER AND CITIZENTION ACT (ACT 2011-535, as amended by Act 2012-491)
DATE:	
RE Contr	act/Grant/Incentive (describe by number or subject): by and between (Contractor/Grantee) and Alabama Medicaid Agency (State Agency or Department or other Public Entity)
The unders	igned hereby certifies to the State of Alabama as follows:
	The undersigned holds the position of with the Contractor/Grantee named above, and is authorized to provide representations set out in this Certificate as the official and binding act of that entity, and has knowledge of the provisions of THE BEASON-HAMMON ALABAMA TAXPAYER AND CITIZEN PROTECTION ACT (ACT 2011-535 of the Alabama Legislature, as amended by Act 2012-491) which i described herein as "the Act".
	Using the following definitions from Section 3 of the Act, select and initial either (a) or (b), below, to describe the Contractor/Grantee's business structure.  BUSINESS ENTITY. Any person or group of persons employing one or more persons performing or engaging in any activity, enterprise, profession, or occupation for gain, benefit, advantage, or livelihood, whether for profit or not for profit. "Business entity" shall include, but not be limited to the following:  a. Self-employed individuals, business entities filing articles of incorporation, partnerships, limited partnerships, limited partnerships, foreign corporations, foreign limited partnerships, foreign limited liability companies authorized to transact business in this state, business trusts, and any business entity that registers with the Secretary of State.  b. Any business entity that possesses a business license, permit, certificate, approval, registration, charter, or similar form of authorization issued by the state, any business entity that is exempt by law from obtaining such a business license, and any business entity that is operating unlawfully without a business license.  EMPLOYER. Any person, firm, corporation, partnership, joint stock association, agent, manager, representative, foreman, or other person having control or custody of any employment, place of employment, or of any employee, including any person or entity employing any person for hire within the State of Alabama, including a public employer. This term shall not include the occupant of a household contracting with another person to perform casual domestic labor within the household.  (a) The Contractor/Grantee is a business entity or employer as those terms are defined in Section 3 of the Act.  (b) The Contractor/Grantee is not a business entity or employer as those terms are defined in Section 3 of the act.
3.	As of the date of this Certificate, Contractor/Grantee does not knowingly employ an unauthorized alien within the State of Alabama and hereafter it will not knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama;
	Contractor/Grantee is enrolled in E-Verify unless it is not eligible to enroll because of the rules of that program or other factors beyond its control.
Certified th	is day of 20
	Name of Contractor/Grantee/Recipient
	Ву:
	Its
	Certification was signed in my presence by the person whose name appears above, on day of 20  WITNESS:
	Print Name of Witness

### **Virtual Private Network Subscriber Agreement**

#### **AGREEMENT BETWEEN**

#### **DXC TECHNOLOGY SERVICES AND**

#### **SUBSCRIBER**

This Agreement, by and between DXC TECHNOLOGY SERVICES, LLC (hereafter referred to as "DXC"), and approved value added network suppliers and certain health care providers (hereafter referred to as "SUBSCRIBERS"), for the provision of a connection to the Alabama Medicaid Management Information System (AMMIS).

**WHEREAS**, the Alabama Medicaid Agency (the "State Agency") designated by Alabama law to administer the medical assistance program for the State of Alabama as provided for in Title XIX of the Social Security Act (Medicaid); and

**WHEREAS**, the Alabama Medicaid Agency operates AMMIS through its fiscal agent to allow verification of eligibility, benefits coverage and other insurance, as well as submission of claims for Medicaid recipients by Medicaid providers;

WHEREAS, DXC is the fiscal agent of the AMMIS system;

**NOW THEREFORE**, in consideration of the mutual promises herein contained, the parties have agreed and do hereby enter into this agreement according to the provisions set out herein:

#### A. TERM

This agreement shall be effective upon signature of both parties and shall remain in effect until terminated by either party upon at least thirty (30) days prior written notice to the other party. DXC may terminate this agreement immediately in the event of a violation by SUBSCRIBERS of any term of the agreement.

### **B. SITE TO SITE VPN CONNECTION**

**Connection** – Connection between Subscriber and the AMMIS system is a site to site VPN over the public internet. It is the responsibility of the clearinghouse to provide their own connection to the public internet at a size and speed suitable for the traffic intended at their facility. DXC will provide the connection to the public internet for Alabama Medicaid MMIS system for the purposes of this connection.

**Connection Termination** – Service may be terminated by either party. A written 30 day notice is required for termination with the exception of the following circumstances:

- Should the Subscriber not pay their account within terms, the connection will be severed.
- Should DXC require the connection to be severed per the State Agency, Subscriber will comply within the
  cancellation terms herein.
- To restore the connection, Subscriber must cure breach or make the account current and pay the setup fee detailed in the Charges section of this document.

Response Time – The maximum expected response time by DXC is 30 minutes Monday through Friday (8AM to 5PM central time) and 2 hours otherwise. Actual incident recovery time will be dependent on the resolution of the incident. Subscriber should thoroughly test Subscriber owned equipment and connection before contacting DXC for testing.

**Charges** ("Charges") – DXC will bill Subscriber \$ 1,350.00 per quarter (3 month period) to maintain the site to site VPN connection. A setup fee of \$1,600.00 is required to establish the connection and test. Subscriber agrees to pay within 30 days of the date of the invoice. Any prorated amounts will be determined by mutual agreement. DXC shall reevaluate charges every twelve (12) months. Subscriber agrees that the acceptance of market driven increases shall be a condition of continued performance under this agreement.

### C. INDEMNIFICATION

The SUBSCRIBERS agrees to indemnify, defend, save and hold harmless DXC from all claims, demands, liabilities, and suits of any breach of this agreement by the SUBSCRIBERS, its Subscribers or employees, including but not limited to any occurrence of omission or negligence of the SUBSCRIBERS, its Subscribers or employees, and more specifically, without limitations:

- 1. Any claims or losses for services rendered by a subcontractor, consultant, person or firm performing or supplying services, materials or supplies in connection with the performance of the contract:
- 2. Any claims or losses to any person or firm injured or damaged by the erroneous or negligent acts, including disregard of Federal or State regulations or Federal statutes, of the SUBSCRIBERS, its Subscribers, consultants, officers and employees, or subcontractors in the performance of this agreement;
- 3. Any claims or losses resulting to any person or firm injured or damaged by the SUBSCRIBERS, its Subscribers, consultants, officers, employees, or subcontractors by the publications, translation, reproduction, delivery, performance, use or disposition of any data processed under the contract in any manner not authorized by the contract, or Federal or State regulations or statutes; and
- 4. Any failure of the SUBSCRIBERS, its officers, Subscribers, consultants, employees, or subcontractors to observe State or Federal laws, including but not limited to labor laws and minimum wage laws.

#### D. NON-EXCLUSIVITY

DXC shall not be in any way limited from entering into similar contracts with other Subscribers desiring to provide the same or similar service, nor shall DXC be in any way limited from providing the same or similar service directly to health care providers. DXC shall in no way be limited in its use of any information it obtains from the SUBSCRIBERS in connection with this Agreement, and the parties hereto agree that no such information shall be considered proprietary or trade secret information of the SUBSCRIBERS.

### E. Changes and Amendment Language

Requests for changes will be submitted to the other party in writing for consideration of feasibility and the likely effect on the cost and schedule for performance of the Services. The parties will mutually agree, in writing, upon any proposed changes, including resulting equitable adjustments to costs and performance of the Services

### F. ENTIRE AGREEMENT

C CONTACT DEDSONS

This written Agreement constitutes the entire Agreement between the parties, and no additional representatives, writings or documents are a part hereof, unless specifically referred to herein above. The requirements in the Alabama Data Switch Agreement are hereby incorporated. This Agreement may be amended by written agreement of the parties hereto.

G. CONTACT PERSONS	
DXC:	SUBSCRIBER:
Lamar Smith	Contact:
ITO Account Delivery Manager	E-Mail:
301 Technacenter Drive	Company:
Montgomery, AL 36117	Address:
	City, State and Zip:
Phone: (334) 215-4201	Phone:
SUBSCRIBER	DXC TECHNOLOGY SERVICES, LLC
(sign)	
BY:	BY:
BY:	
BY:	

### **Appendix C:** Pricing Form

### Pricing Schedule

	Months	Monthly Firm and	<b>Annual Cost (Months X Monthly Firm</b>
		Fixed Rate	and
Year 1	12		
Year 2	12		
Year 3	12		
Year 4	12		
Year 5	12		
TOT	TAL 5 Yea	r Firm and Fixed Price	

### **Appendix D:** Utilization Statistics

	FY	# of Eligible Members	Eligible Member Months	# CTA	# CT	#MRA	#MRI	#PET	# Nuclear Cardio	# Heart Cath	# Stress Echo	# Trans- esophageal	# Trans- thoracic
SOBRA	2016	679,677	5,826,602	814	35,248	321	11,972	66	9	34	8	18	10,952
SOBRA	2017	677,691	5,802,053	1,022	35,605	401	12,008	84	9	43	16	19	11,123
FOSTER CARE	2016	13,343	117,681	18	642	4	270	0	0	0	0	1	169
FOSTER CARE	2017	13,646	121,871	17	819	6	276	0	0	4	0	1	186
MLIF	2016	213,905	1,738,592	2,660	48,439	736	14,035	406	1,054	653	140	151	6,403
MLIF	2017	212,327	1,710,140	3,071	48,377	748	13,876	507	921	652	129	137	6,010
SSI	2016	146,595	1,493,834	5,259	70,302	1,506	20,322	1,058	3,430	2,436	376	403	14,160
SSI	2017	140,891	1,444,095	5,667	71,719	1,642	20,390	1,146	3,342	2,534	315	450	14,759

### **Appendix E: CPT Codes**

PA is required for the following Radiology and Cardiology codes:

### **Radiology Codes**

national codes					
PET SCANS					
78459 Myocardial -metabolic					
78491 Myocardial-single-rest/stress					
78492 Myocardial, perfusion-multi					
78608 Brain-metabolic					
78609 Brain, perfusion					
78811 Limited area					
78812 Skull base to mid-thigh					
78813 Whole body					
78814 w/CT; limited area					
78815 w/CT skull base to mid-thigh					
78816 w/CT full body					
CTA					
70496 Head					
70498 Neck					
71275 Chest (non-coronary)					
73206 Upper extremity					
73706 Lower extremity					
75635 CT Angio Abdominal Arteries					
CT					
70450 Head/brain w/o contrast					
70460 Head/brain w/ contrast					
70470 Head/brain w/o & w/contrast					
70480 Orbit w/o contrast					
70481 Orbit w/ contrast					
70482 Orbit w/o & w/contrast					
70486 Maxllfcl w/o contrast					
70487 Maxllfcl w/ contrast					
70488 Maxllfcl w/o & w/contrast					
70490 Soft tissue neck w/o contrast					
70491 Soft tissue neck w/o, w/contrast					
70492 Soft tissue neck w/o & w/contrast					
71250 Thorax w/o contrast					
71260 Thorax w/contrast					
71270 Thorax w/o & w/contrast					

72125 C-spine w/o contrast						
72126 C-spine w/contrast						
72127 C-spine w/o & w/contrast						
72128 T-spine w/o contrast						
72129 T- spine w/contrast						
72130 T-spine w/ & w/o contrast						
72131 L-spine w/o contrast						
72132 L-spine w/contrast						
72133 L-spine w/o & w/ contrast						
72192 Pelvis w/o contrast						
72191 CT Angiograph Pelv W/O&W/Dye						
72193 Pelvis w/contrast						
72194 Pelvis w/o & w/ contrast						
73200 UE- w/o contrast						
73201 UE- w/contrast						
73202 UE w/o & with contrast						
73700 LE w/o contrast						
73701 LE w/ contrast						
73702 LE w/o & w/contrast						
74150 Abdomen w/o contrast						
74160 Abdomen w/contrast						
74170 Abdome w/o & w/contrast						
74174 CT Angio Abd & Pelv W/O&W/Dye						
74176 Abdomen & Pelvis w/o contrast						
74177 Abdomen & Pelvis with contrast						
74178 Abdomen & Pelvis; w/o & w/contrast						
75571 Heart w/o contrast.						
75572 Heart with contrast.						
75573 Heart with contrast, in the setting of CHD.						
75574 Heart CT Angiography.						
76380 Limited or localized f/u study						
77078 CT Bone Density Axial						
MRA						
70544 Head w/o contrast						
70545 Head w/contrast						
70546 Head w/ & w/o contrast						
70547 Neck w/o contrast						
70548 Neck w/contrast						
70549 Neck w/o & w/contrast						
71555 Chest w/ or w/o contrast						

72198 Pelvis w/ or w/o contrast						
73225 UE w/ or w/o contrast						
73725 LE w/ or w/o contrast						
74174 CTA, Abdomen and pelvis with contrast						
74185 Abdomen w/ or w/o contrast						
MRI						
70540 Face, orbit, &/or neck w/o contrast						
70542 Face orbit &/or neck w & w/o cont.						
70543 Face, orbit, &/or neck w & w/o cont.						
70551 Brain w/o contrast						
70552 Brain w/ contrast						
70553 Brain w/& w/o contrast						
71550 Chest w/o contrast						
71551 Chest w/ contrast						
71552 Chest w & w/o contrast						
72141 C-spine w/o contrast						
72142 C-spine w/contrast						
72146 T-spine w/o contrast						
72147 T-spine w/contrast						
72148 L-spine w/o contrast						
72149 L spine w/contrast						
72156 c-spine w/ & w/o contrast						
72157 T-spine w/ & w/o contrast						
72158 L-spine w/ & w/o contrast						
72195 Pelvis w/o contrast						
72196 Pelvis w/ contrast						
72197 Pelvis w/&w/o contrast						
73218 UE w/o contrast						
73219 UE w/contrast						
73220 UE w/& w/o contrast						
73221 UE joint w/o contrast						
73222 UE joint w/contrast						
73223 UE joint w/& w/o contrast						
73718 LE w/o contrast						
73719 LE w/ contrast						
73720 LE w/ & w/o contrast						
73721 LE joint w/o contrast						
73722 LE joint w/ contrast						
73723 LE joint w & w/o contrast						
74181 Abdomen w/o contrast						

74182 Abdomen w/contrast
74183 Abdomen w & w/o contrast
75557 Cardiac w/o contrast
77058 Breast w/ & or w/o contrast, unilat
77059 Breast w/& or w/o contrast, bilat
77084 Bone marrow blood supply

### **Cardiology Codes**

### **HEART CATHERIZATION**

93451 RIGHT HEART CATHETERIZATION INCLUDING MEASUREMENT(S) OF OXYGEN SATURATION AND CARDIAC OUTPUT, WHEN PERFORMED.

93452 LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S) FOR LEFT VENTRICULOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION, WHEN PERFORMED

93453 COMBINED RIGHT AND LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S) FOR LEFT VENTRICULOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION, WHEN PERFORMED

93454 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION;

93455 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH CATHETER PLACEMENT(S) IN BYPASS GRAFT(S) (INTERNAL MAMMARY, FREE ARTERIAL, VENOUS GRAFTS) INCLUDING INTRAPROCEDURAL INJECTION(S) FOR BYPASS GRAFTANGIOGRAPHY

93456 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH RIGHT HEART CATHETERIZATION

93457 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH CATHETER PLACEMENT(S) IN BYPASS GRAFT(S) (INTERNAL MAMMARY, FREE ARTERIAL, VENOUS GRAFTS) INCLUDING INTRAPROCEDURAL INJECTION(S) FOR BYPASS GRAFT ANGIOGRAPHY AND RIGHT HEART CATHETERIZATION

93458 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S)

93459 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S) FOR LEFT VENTRICULOGRAPHY, WHEN PERFORMED, CATHETER PLACEMENT(S) IN BYPASS GRAFT(S) (INTERNAL MAMMARY, FREE ARTERIAL, VENOUS GRAFTS) WITH BYPASS GRAFT ANGIOGRAPHY

93460 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH RIGHT AND LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S) FOR LEFT VENTRICULOGRAPHY, WHEN PERFORMED

93461 CATHETER PLACEMENT IN CORONARY ARTERY(S) FOR CORONARY ANGIOGRAPHY, INCLUDING INTRAPROCEDURAL INJECTION(S) FOR CORONARY ANGIOGRAPHY, IMAGING SUPERVISION AND INTERPRETATION; WITH RIGHT AND LEFT HEART CATHETERIZATION INCLUDING INTRAPROCEDURAL INJECTION(S) FOR LEFT VENTRICULOGRAPHY, WHEN PERFORMED, CATHETER PLACEMENT(S) IN BYPASS GRAFT(S) (INTERNAL MAMMARY, FREE ARTERIAL, VENOUS GRAFTS) WITH BYPASS GRAFT ANGIOGRAPHY

### NUCLEAR CARDIOLOGY

78451 MYOCARDIAL PERFUSION IMAGING, TOMOGRAPHIC (SPECT) (INCLUDING ATTENUATION CORRECTION, QUALITATIVE OR QUANTITATIVE WALL MOTION, EJECTION FRACTION BY FIRST PASS OR GATED TECHNIQUE, ADDITIONAL QUANTIFICATION, WHEN PERFORMED); SINGLE STUDY, AT REST OR STRESS (EXERCISE OR PHARMACOLOGIC)

78452 MYOCARDIAL PERFUSION IMAGING, TOMOGRAPHIC (SPECT) (INCLUDING ATTENUATION CORRECTION, QUALITATIVE OR QUANTITATIVE WALL MOTION, EJECTION FRACTION BY FIRST PASS OR GATED TECHNIQUE, ADDITIONAL QUANTIFICATION, WHEN PERFORMED); MULTIPLE STUDIES, AT REST AND/OR STRESS (EXERCISE OR PHARMACOLOGIC) AND/OR REDISTRIBUTION AND/OR REST REINJECTION

78453 MYOCARDIAL PERFUSION IMAGING, PLANAR (INCLUDING QUALITATIVE OR QUANTITATIVE WALL MOTION, EJECTION FRACTION BY FIRST PASS OR GATED TECHNIQUE, ADDITIONAL QUANTIFICATION, WHEN PERFORMED); SINGLE STUDY, AT REST OR STRESS (EXERCISE OR PHARMACOLOGIC)

78454 MYOCARDIAL PERFUSION IMAGING, PLANAR (INCLUDING QUALITATIVE OR QUANTITATIVE WALL MOTION, EJECTION FRACTION BY FIRST PASS OR GATED TECHNIQUE, ADDITIONAL QUANTIFICATION, WHEN PERFORMED); MULTIPLE STUDIES, AT REST AND/OR STRESS (EXERCISE OR PHARMACOLOGIC) AND/OR REDISTRIBUTION AND/OR REST REINJECTION

### STRESS ECHO

93350 ECHOCARDIOGRAPHY, TRANSTHORACIC, REAL-TIME WITH IMAGE DOCUMENTATION (2D), INCLUDES M-MODE RECORDING, WHEN PERFORMED, DURING REST AND CARDIOVASCULAR STRESS TEST USING TREADMILL, BICYCLE EXERCISE AND/OR PHARMACOLOGICALLY INDUCED STRESS, WITH INTERPRETATION AND REPORT:

93351 ULTRASOUND EXAMINATION AND CONTINUOUS MONITORING OF THE HEART PERFORMED DURING

REST, EXERCISE, AND/OR DRUG-INDUCED STRESS WITH INTERPRETATION AND REPORT 93352 INJECTION OF X-RAY CONTRAST MATERIAL FOR ULTRASOUND EXAMINATION OF THE HEART

### TRANSESOPHAGEAL ECHO

93312 ECHOCARDIOGRAPHY, TRANSESOPHAGEAL, REAL-TIME WITH IMAGE DOCUMENTATION (2D) (WITH OR WITHOUT M-MODE RECORDING); INCLUDING PROBE PLACEMENT, IMAGE ACQUISITION, INTERPRETATION AND REPORT

93313 ECHOCARDIOGRAPHY, TRANSESOPHAGEAL, REAL-TIME WITH IMAGE DOCUMENTATION (2D) (WITH OR WITHOUT M-MODE RECORDING); PLACEMENT OF TRANSESOPHAGEAL PROBE ONLY

93314 ECHOCARDIOGRAPHY, TRANSESOPHAGEAL, REAL-TIME WITH IMAGE DOCUMENTATION (2D) (WITH OR WITHOUT M-MODE RECORDING); IMAGE ACQUISITION, INTERPRETATION AND REPORT ONLY

### TRANSTHORACIC ECHO

93303 TRANSTHORACIC ECHOCARDIOGRAPHY FOR CONGENITAL CARDIAC ANOMALIES; COMPLETE

93304 TRANSTHORACIC ECHOCARDIOGRAPHY FOR CONGENITAL CARDIAC ANOMALIES; FOLLOW-UP OR LIMITED STUDY

93306 ECHOCARDIOGRAPHY, TRANSTHORACIC, REAL-TIME WITH IMAGE DOCUMENTATION (2D), INCLUDES M-MODE RECORDING, WHEN PERFORMED, COMPLETE, WITH SPECTRAL DOPPLER ECHOCARDIOGRAPHY, AND WITH COLOR FLOW DOPPLER ECHOCARDIOGRAPHY

93307 ECHOCARDIOGRAPHY, TRANSTHORACIC, REAL-TIME WITH IMAGE DOCUMENTATION (2D), INCLUDES M-MODE RECORDING, WHEN PERFORMED, COMPLETE, WITHOUT SPECTRAL OR COLOR DOPPLER ECHOCARDIOGRAPHY

93308 ECHOCARDIOGRAPHY, TRANSTHORACIC, REAL-TIME WITH IMAGE DOCUMENTATION (2D), INCLUDES M-MODE RECORDING, WHEN PERFORMED, FOLLOW-UP OR LIMITED STUDY NJECTION, PERFLUTREN LIPID MICROSPHERES, PERML